Cisco 650-196

SMB Specialization for Engineers
Version: 5.1

QUESTION NO: 1

Which small business desktop application is left with the customer to modify voice and user settings on the Cisco Unified Communications 500 Series?

A. Cisco Configuration Assistant
B. Cisco Office Manager
C. Cisco FindIT
D. Cisco WebEx Phone Connect

Answer: B
Explanation:

QUESTION NO: 2

Address translation is another component of Layer 3 design. Which two type of address translation allow an IP Address to be duplicated? (Choose two.)

A. PAT
B. DAT
C. NAT
D. FAT
E. CAT

Answer: A,C
Explanation:

QUESTION NO: 3

What is the difference between Cisco Catalyst 2960 LAN Base Series and Cisco Catalyst 2960 LAN Lite Series?

A. Only the Cisco Catalyst 2960 LAN Lite Series supports Power over Ethernet.
B. Only the Cisco Catalyst 2960 LAN Lite Series supports Gigabit Ethernet uplinks.
C. Only the Cisco Catalyst 2960 LAN Base Series can be managed by Cisco Network Assistant.
D. Only the Cisco Catalyst 2960 LAN Base Series offers enhanced Layer 2+ intelligent LAN services.

Answer: D
Explanation:

QUESTION NO: 4

Which program houses all the small business partner training resources?

A. SB University
B. Campaign Builder
C. Select Certification
D. Market Cisco Technologies and Services

Answer: A
Explanation:

QUESTION NO: 5

What selling feature is available across all Cisco SPA IP Phones?

A. High-definition voice
B. Dynamic softkeys
C. Interactive video
D. Wi-Fi and Bluetooth

Answer: A
Explanation:

QUESTION NO: 6

What are two advantages that the Cisco SA 520 all-in-one UTM security device has over implementing a typical router in a small business network? (Choose two.)

A. Access control lists
B. Higher bandwidth
C. Virtual private networks
D. URL filtering
E. Cisco Intrusion Prevention System

Answer: D,E
Explanation:

QUESTION NO: 7

Which two options are customer value propositions of the Cisco Business Edition 3000? (Choose two.)

A. Advanced Cisco Unified Communications functionality and scalability up to 1000 users
B. Deployment as a hosted service
C. Enables a smooth migration from outdated TDM systems to IP
D. Requires dedicated IT resources to support
E. Value-priced Cisco Unified Communications solution for medium-sized businesses

Answer: C,E
Explanation:

QUESTION NO: 8

Which Cisco product would a partner select to maintain a customer network and generate recurring revenue?

A. OnPlus
B. Quad
C. TelePresence
D. WebEx

Answer: A
Explanation:

QUESTION NO: 9

Which Cisco RV Series Router can support up to 7 WAN connections or 13 LAN connections?

A. RV016
B. RV042
C. RV082
D. RV220W

Answer: A