

IBM

Exam C4090-460

IBM Midrange Storage Sales V2

Version: 6.0

[Total Questions: 58]

Question No : 1

A customer has a need for a midrange storage solution that provides both block and file access and requires data space optimization for application volumes and files.

Which solution meets the customer's requirements?

- A. IBM Storwize V7000 Unified and ACE
- B. IBM Storwize V5000
- C. IBM Storwize V7000 Unified and Real-time Compression
- D. IBM Storwize V7000 Real-time Compression

Answer: C

Explanation: (<http://www-03.ibm.com/systems/in/storage/disk/midrange/>)

Question No : 2

A customer needs to migrate its current storage application volumes in order to implement a newly acquired storage solution. The customer's systems are side-by-side, and the transfer must occur in the fastest manner possible.

Which solution meets the customer's needs?

- A. Storwize family using DoubleTake for Windows environment
- B. Storwize family using Metro Mirror free of charge for migration
- C. Storwize family online data migration
- D. Storwize family copies data volumes using SANCopy

Answer: A

Explanation: (<http://www-304.ibm.com/partnerworld/gsd/scsolutiondetails.do?solution=29940&lc=en&stateCd=P&cd=BPAS&sbcd=&tab=2>)

Question No : 3

Which IBM organization provides pre-sales technical support on configuration and technical questions?

- A. Compete Center
- B. Lab Services
- C. Techline/Partnerline
- D. Briefing Centers

Answer: C

Explanation: (https://www-304.ibm.com/partnerworld/wps/servlet/ContentHandler/stg_com_sys-techline-repository)

Question No : 4

What is the appropriate method for an IBM Business Partner to obtain deeper level pre-sales product level support from IBM?

- A. Contact IBM Support Line
- B. Search IBM DeveloperWorks
- C. Send a request to IBM Remote Technical Support
- D. Submit a Techline/Partnerline support request

Answer: D

Explanation: (<https://www-304.ibm.com/partnerworld/wps/servlet/ContentHandler/LLIE-6LLS4T>)

Question No : 5

A customer has an established IBM Storwize V7000 Storage environment. A new business requirement has been received that requires data to be archived and available on a cost effective disk solution. The plan is to virtualize this additional archive storage capacity behind one of the IBM Storwize V7000 storage systems already in the production environment.

Which product should you recommend to this customer to meet the new business requirement?

- A. DCS3700 with 6 GB Serial Attached SCSI (SAS) Host adapter
- B. DCS3860 with 6 GB Fibre Channel (FC) Host adapter

- C. DCS3700 with 8 GB Fibre Channel (FC) Host adapter
- D. DCS3860 with 6 GB Serial Attached SCSI (SAS) Host adapter

Answer: B

Explanation: (<http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?infotype=an&subtype=ca&appname=gplateam&supplier=897&letternum=ENUS115-041>)

Question No : 6

A customer has a growing VMware environment and is concerned about managing storage capacity utilization and growth.

Which IBM Storwize V7000 feature will address this customer's concern?1`

- A. Fibre Channel connectivity
- B. Real-time Compression
- C. Encryption
- D. Easy Tier

Answer: B

Explanation: (http://www-03.ibm.com/systems/in/storage/disk/storwize_v7000/)

Question No : 7

A CIO needs to reduce the time it takes to generate a business report for the billing application using flash technology. He is concerned with the IBM FlashSystem 840 scalability for his databases.

Which solution should the sales specialist recommend?

- A. IBM FlashSystem V840 with Real-time Compression
- B. IBM FlashSystem V840 with de-duplication
- C. IBM FlashSystem 840 with Real-time Compression
- D. IBM FlashSystem 840 Cluster

Answer: A

Explanation: (<http://www-03.ibm.com/systems/in/storage/flash/v840/overview.html>)

Question No : 8

A customer wants to add storage to a mixed server environment and re-utilize the existing storage. The customer requires a single management interface of its storage environment and would like to add NAS functionality in the future.

Which IBM solution would provide the lowest acquisition cost for this customer?

- A. IBM Storwize V5000
- B. IBM Storwize V7000 Unified
- C. IBM Storwize V3700with a NAS gateway
- D. IBM SAN Volume Controller with a NAS gateway

Answer: D

Explanation: (<http://www-07.ibm.com/systems/au/dynamicinfrastructure/virtualisation/pdf/IBMSystemStorageSAN%20Volume%20ControllerEntry%20Edition.pdf>)

Question No : 9

A customer currently relies on tapes for backup purposes and wants an alternative solution to improve the restore performance for critical data.

Which IBM solution should be suggested?

- A. Dedicated IBM SAN switches
- B. IBM Tivoli Tape Optimizer
- C. IBM ProtecTIER TS7620
- D. Additional IBM tape cartridges

Answer: B

Explanation: (<http://www-01.ibm.com/support/docview.wss?uid=swg21142185>)