



Chartered Trust & Estate Planner® (CTEP®) Certification Examination

Version: 6.0

[Total Questions: 472]

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Topic 1, Volume A



Question No : 1 - (Topic 1)

Estate Tax in India is _____

A. Nil

B. 10%

C. 30%

D. Tax Rate depends on the estate value

Answer: A

Question No : 2 - (Topic 1)

Estate tax is also called _____

A. Succession Tax

B. Voluntary Tax

C. Involuntary Tax

D. Transfer Tax

Answer: B

Question No : 3 - (Topic 1)

_____ plan involves only Business assets.

- A. Financial
- B. Succession
- C. Estate
- **D.** Contingency

Answer: B

Question No : 4 - (Topic 1)



Estate planning has ______ steps.

A. Two

B. Three

C. Four

D. Five

Answer: D

Question No : 5 - (Topic 1)

The goals of Estate Planning can be broadly divided into_____ categories.

A. Two

B. Three

- C. Four
- D. Five

Answer: A

Question No : 6 - (Topic 1)

Estate planning as a process includes?

- A. Accumulation of an estate
- B. Conservation of an estate
- C. Distribution of an estate
- **D.** All of the above

Answer: D

Question No : 7 - (Topic 1)

Who needs an Estate Plan?

A. Everyone B. HNI



C. Terminally ill **D.** Elderly

Answer: A

Question No : 8 - (Topic 1)

Estate planning has_____ phases.

A. Nil

B. Two

C. Three

D. Depends on the value of estate

Answer: C

Question No : 9 - (Topic 1)

A High Net Worth Individual (HNI) should hold at least _____ in liquid financial assets.

A. \$1 millionB. \$5 millionC. \$10 millionD. \$50 million

Answer: A

Question No : 10 - (Topic 1)

More than_____ in wealth classifies the person as "Ultra HNI"

A. \$1 million **B.** \$10 million **C.** \$50 million **D.** \$100 million

Answer: C



Question No : 11 - (Topic 1)

What is the ultimate goal of Estate Planning?

- A. To reduce estate taxes to minimum
- B. To fulfill the estate owner's wishes as closely as possible
- C. Increase the value of client's assets
- D. Conserve the existing assets of client

Answer: B

Question No : 12 - (Topic 1)

For which of the following stage of Business Cycle a succession plan is not prepared?

A. Survival

- B. Growth
- C. Maturity
- D. New Growth or Winding Down

Answer: D

Question No : 13 - (Topic 1)

_____ is the most basic legal instrument of all Estate Plans.

A. Power of AttorneyB. WillC. Trust DeedD. Any one of above

Answer: B

Question No : 14 - (Topic 1)

What is Probate?



- A. A Will made out of undue influence
- B. The process of distribution of estate
- **C.** A person who pays the 'Inheritance Tax'
- D. Court process by which a will is proved valid or invalid

Answer: D

Question No : 15 - (Topic 1)

Estate Planning is _____ process.

- A. One time
- B. Continuous
- C. Two step
- D. Three step

Answer: B

Question No : 16 - (Topic 1)

A Business plan has_____ phases.

- A. Two
- B. Three
- C. Four
- D. Five

Answer: C

Question No : 17 - (Topic 1)

Which of the following events does not require a Estate Planner to revise his plan?

- A. Divorce
- B. Donation of Asset

C. Birth of grandchildrenD. None of the above

Answer: D

Question No : 18 - (Topic 1)

Which of the following statement is true?

Exhibit:

(i) Every estate has to be planned in one form or other (ii) An essential element of estate planning is to provide liquidity.

- A. Only (i)
- **B.** Only (ii)
- C. Both (i) and (ii)
- D. Neither (i) nor (ii)

Answer: C

Question No : 19 - (Topic 1)

Which is the following is a part of Executor's fees?

- A. Funeral Expenses
- B. Master's fees
- **C.** Estate duty
- D. All of the above

Answer: D



Question No : 20 - (Topic 1)

Failure to create an Estate Plan leads to _____

(i) Inadequate Survivor Income and Asset Transfer

- (ii) Improper Tax Planning
- **A.** Only (i) **B.** Only (ii)
- **C.** Neither of the (ii)
- **D.** Both (i) and (ii)

Answer: D

Question No : 21 - (Topic 1)

_ is a brief description of what you do and what you serve.

- A. Personal Brochure
- B. Elevator Speech
- C. Public Persona
- **D.** Direct mail

Answer: B

Question No : 22 - (Topic 1)

According to______ of the 'Registration Act, 1908' the registration of a Will is not compulsory.

- A. Section 8
- B. Section 48
- C. Section 1
- D. Section 6



Answer: A

Question No : 23 - (Topic 1)

The selling/ planning process has ______ steps.

- A. Four
- B. Five
- C. Seven
- D. Eight

Answer: D

Question No : 24 - (Topic 1)

What does 'T' in 'SWOT' stands for?

- A. Trends
- B. Time
- C. Threats
- D. Trust

Answer: C

Question No : 25 - (Topic 1)

_____ is an influential person who knows you favorably and agrees to introduce or recommend you to others.

- A. Centre of Influence
- **B.** Attorney
- C. Commercial Bank Officer
- **D.** Property Agent

Answer: A



Question No : 26 - (Topic 1)

With reference to Business Succession Planning, _____ protects the value of the business.

- A. Business Valuator
- B. Private Banker
- C. Insurance Professional
- D. Business Banker

Answer: C

Question No : 27 - (Topic 1)

If a soldier makes a Will in oral form, for what time will it be valid?

- A. It will be valid always
- B. Valid for only a month
- C. Valid for three months
- D. Soldier cannot make Oral will

Answer: B

Question No : 28 - (Topic 1)

A will can be made by anyone above _____ years of age in India.

- **A.** 15
- **B.** 16
- **C.** 18
- **D.** 21

Answer: D

Question No : 29 - (Topic 1)