SAP

Exam C_TSCM62_66

SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP6

Version: 6.0

[Total Questions: 80]

Question No : 1

Which statement regarding copying control is correct?

A. The copying requirements for sales documents can be specified at header and item level only.
B. Copying control allows you to create sales documents with reference to other sales documents, delivery documents, and billing documents.
C. The item category of the target document must always be specified in copying control.
D. Copying control for sales documents controls the transfer of data at header, item, and schedule-line level.

Answer: D

Question No : 2

You are using rental contracts.

Which setting is mandatory for working with periodic billing?

A. Assignment of the service billing document type FS (Invoice Service/Rent) to the item category of the rental contract item.
B. Maintenance of a separate billing type that is assigned to the sales document type of the rental contract
C. Maintenance of a factory calendar that is assigned to the customer master
D. Assignment of an appropriate billing plan type to the item category of the rental contract item

Answer: D
Explanation:

Topic6,Cross-functional (customizing)

Question No : 3

How does SAP make new functions of the SAP ERP system available to the customer?

A. Via enhancement packages

B. Via Support Packages
C. Via best practices
D. Via add-ons

Answer: A

Explanation:

Topic4,Billing (basics)

Question No : 4

In which of the following master records can partial delivery agreements be stored?(Choose two)

A. In the material master record
B. In the customer master record
C. In the customer material info record
D. In the condition master record

Answer: B,C

Question No : 5

You are asked to set the system in such a way that it can automatically search for available quotations for customers when sales order items are entered.

What do you have to do to make this happen?

A. Set the quotation messages function in the quotation sales document type.
B. Set the completion rule in the item category for the quotation.
C. Set the quotation messages function in the sales order document type.
D. List the reference document number field in the incompleteness procedure for the sales order item category.

Answer: C

Question No : 6

What do you have to consider when you change customer master data?(Choose two)

A. Customer master data is transferred to the sales order and cannot be changed there.
B. Several different partner functions can be assigned in the sales area data of the customer master.
C. Address changes in the customer master affect existing documents in the system.
D. A customer can have only one unloading point.

Answer: B,C

Question No : 7

Which of the following do you have to consider when you configure the "quotation ? sales order" sales process?(Choose two)

A. Specify how pricing data should be handled when copying items.
B. Set up the item category of the quotation so that it has an incompletion procedure for a value item.
C. Define the completion rule in the item category of the quotation as not relevant for completion.
D. Define the Target Item Category in copying control for all manually maintained item categories in the quotation.

Answer: A,D

Question No : 8

Your finance team wants sales revenues for customers of affiliated companies to be posted to a different sales revenue account in the general ledger.

Which of the following steps are required?(Choose three)

A. Maintain the requested sales revenue account directly in the payer's customer master record.
B. Assign the predefined account assignment group to the customer master for all customers of affiliated companies.
C. Create and assign the account key of affiliated companies directly in the payer's customer master record.
D. Assign the affected sales revenue account to the key combination in Customizing that

includes the account assignment group field.

E. Assign an access that includes the account assignment group as a key field within the access sequence used for account determination.

Answer: B,D,E

Question No : 9

You issue goods from a warehouse to a customer.

What system responses accompany this process?(Choose three)

A. The post goods issue process reduces the corresponding requirements in materials planning.
B. The post goods issue process leads to a change in value of the corresponding stock accounts in accounting.
C. The post goods issue process is executed with reference to the respective sales order.
D. The post goods issue process reduces the stock level.
E. After the post goods issue process is initiated, the system can begin to pack the materials.

Answer: A,B,D

Question No : 10

For output processing, to which of the following combinations are a program and a layout set assigned?

A. A partner function and a document type
B. An output type and a transmission medium
C. An output type and a communication strategy
D. A partner function and an output type

Answer: B
Explanation:

Topic7,Master data

Question No : 11

Which of the following is used to determine item category WKN (Value Contract Item) for general value contracts (WK1)?

A. Sales document type WK1 and material group VC (Value contract)
B. Sales document type WK1 and value contract material WKM1
C. Sales document type WK1 and item usage VCTR (Value contract)
D. Sales document type WK1 and item category group NORM

Answer: C

Question No : 12

Which of the following enable the processing of a delivery?(Choose two)

A. The items in a delivery are processed using various shipping points.
B. Each delivery has a unique ship-to party.
C. The shipping point is determined for each sales order item.
D. The valid route is determined in the order header.

Answer: B,C

Question No : 13

Which complaint request document is created with a mandatory reference to a billing document?

A. Returns
B. Advanced returns request
C. Credit memo request
D. Invoice correction request

Answer: D

Question No : 14