



# **Designing HP Data Center and Cloud Solutions**

Version: 7.0

[ Total Questions: 129 ]



## **Question No: 1**

Which tool uses what-if scenarios and price-to-performance tradeoffs to provide valid, supported configurations based on currently available technology?

- A. Watson
- B. SalesBuilder for Windows
- C. Simplified Configuration Environment
- D. Solution Sizers

Answer: C Reference:

http://www8.hp.com/h20195/v2/getpdf.aspx/c04111367.pdf?ver=2

#### **Question No: 2**

Which statement is true about HP OneView?

- A. It can be imported as an Open Virtual Format file
- **B.** It can be installed on a physical or virtual server.
- C. It requires QpenStack APIs.
- **D.** It can provision Microsoft Windows or Linux operating systems.

Answer: D
Reference:

http://h20195.www2.hp.com/V2/getpdf.aspx/4AA4-8543ENW.pdf

## **Question No: 3**

Which HP tool provides a guided self-service experience to help you provide customers with initial configurations in a few minutes?

**A.** Enterprise Configurator



- B. HP Product Bulletin
- C. Simplified Configuration Environment
- **D.** ActiveAnswers

#### **Answer: B**

Reference:

http://www8.hp.com/h20195/v2/GetHTML.aspx?docname=c04123238

# **Question No: 4**

What are the main phases of the HP CloudSystem sizing and configuration process? (Select three.)

- A. Maintain
- B. Build
- C. Deliver
- D. Discover
- E. Design

Answer: A,B,E

## **Question No:5**

Which factors must be considered by a CIO when assessing public cloud providers? (Select two.)

- A. providing management access to other internal resources
- B. impact on current staffing levels
- C. data availability in the event of a service provider going out of business
- **D.** implications for workloads and security in a multi-tenant environment
- **E.** ensuring the service provider adopts a standardized hardware platform

Answer: C,D

**Question No: 6** 



An existing CloudSystem Matrix customer wants to upgrade to the next generation HP Cloud solution and needs integrate their current Matrix with the new solution. Which HP solution should you recommend?

- A. CloudSystem Service Provider
- B. CloudSystem Foundation
- C. CloudSystem Enterprise
- D. HelionQpenStack Community Edition

**Answer: C** 

# **Question No:7**

Which advantage does HP HAVEn architecture provide to customers?

- A. Enables customers to store and analyze all of their data
- **B.** Allows different hypervisors to interoperate
- C. Enables comprehensive, unified service management
- **D.** Provides a common interface across cloud implementations

#### **Answer: C**

Reference:

http://wikibon.org/wiki/v/HP\_Unifies\_Big\_Data\_Assets\_in\_HAVEn\_Platform

# **Question No: 8 HOTSPOT**

Match each service to its description.



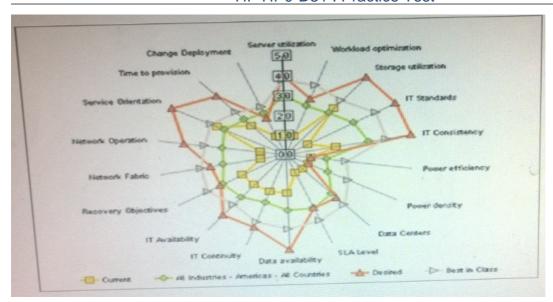
Helps customers understand the potential of cloud for their business HP cloud Roadmap Service HP Converged Cloud Workshop HP CloudStart Service Builds a plan, strategy, and business case for successful cloud adoption HP cloud Roadmap Service HP Converged Cloud Workshop HP CloudStart Service Implements a cloud solution HP cloud Roadmap Service HP Converged Cloud Workshop HP CloudStart Service **Answer:** Helps customers understand the potential of cloud for their business HP cloud Roadmap Service HP Converged Cloud Workshop HP CloudStart Service Builds a plan, strategy, and business case for successful cloud adoption Ŧ HP cloud Roadmap Service HP Converged Cloud Workshop HP CloudStart Service Implements a cloud solution • HP cloud Roadmap Service

# **Question No:9**

Refer to the Exhibit.

HP Converged Cloud Workshop

HP CloudStart Service



What does this graphic represent?

- A. An SLA gap analysis
- B. A CI-CM gap analysis
- C. A TCO gap analysis
- D. An ROI gap analysis

**Answer: B** 

# **Question No: 10**

Which features are provided by an HP VirtualSystem environment? (Select two.)

- A. upgradeable to HP CloudSystem
- **B.** suitable for private, public and hybrid clouds
- C. optimized for a single workload environment
- D. business analytics and reporting
- E. automated deployment

Answer: A,E

#### **Question No: 11**

A customer is currently running CloudSystem Foundation but wants to upgrade in order to move from a private cloud to a hybrid cloud. Which product should you recommend?



- A. HP CloudSystem Enterprise
- B. HP Helion Public Cloud
- C. HP CloudSystem Service Provider
- D. HP Helion OpenStack Community

**Answer: C** 

## **Question No: 12**

In which HP CloudSystem offering is HP Network Automation a core element?

- A. HP CloudSystem Enterprise
- B. HP CloudSystem Service Provider
- C. HP CloudSystem Matrix
- D. HP CloudSystem DataCenter

**Answer: D** 

# **Question No: 13**

On which code is HP Helion Development Platform based?

- A. Cloud Foundry
- **B.** HP Helion proprietary
- C. Nimbus
- **D.** Apache CloudStack

**Answer: A** 

Reference:

http://www8.hp.com/in/en/cloud/helion-devplatform-overview.html

## **Question No: 14**

Which user portal in HP Cloud Services Automation normally allows event monitoring and ticketing?



- A. Service Developer Portal
- **B.** Administration Portal
- C. Service Assurance Portal
- D. Self-Service Portal

**Answer: C** 

## **Question No: 15**

A customer's CIO asks about the number of instances that are currently running in their HP CloudSystem Foundation environment. Which interface provides a quick overview of all running instances?

- A. HP OneView Console
- **B.** HP Cloud Service Management Consol
- C. HP Marketplace Portal
- D. HP CloudSystern Console

#### **Answer: A**

Reference:

http://www8.hp.com/h20195/v2/getpdf.aspx/c04111367.pdf?ver=2

## **Question No: 16**

Where can you manage your service subscriptions?

- A. HP CSA Resource Allocation Database
- B. HP CloudSystem Console
- C. HP CloudSystem Portal
- D. HP CSA Marketplace Portal

**Answer: B** 

Reference:

http://h20564.www2.hp.com/hpsc/doc/public/display?docId=c04273697



## **Question No: 17**

Which features are available in HP CloudSystem Enterprise but not in HP CloudSystem Foundation? (Select three.)

- A. HP Helion Public Cloud as a resource provider
- B. HP OneView
- C. Topology Designer
- D. Sequential Designer
- E. CloudSystem Portal

Answer: B,D,E

## **Question No: 18**

Which component is used by a Service Designer user to design and manage services?

- A. HP Operations Orchestration Studio
- B. HP CSA Provider Console
- C. HP Service Request Catalog
- D. HP Service Assurance

**Answer: A** 

## **Question No: 19**

A customer is concerned about having to constantly react to issues rather than planning ahead for necessary maintenance. Which HP support level should you recommend for this customer?

- A. Datacenter Care
- B. Foundation Care
- C. Insight Remote Support
- D. SupportPlus 24

**Answer: B** 



## **Question No: 20**

Which HP business tool can you use to determine your customer's IT infrastructure readiness and maturity?

- A. CloudSystem Foundation Capacity Advisor
- B. Converged Infrastructure Capability Model
- C. Datacenter Assessment Tool
- D. CloudSystem TCO Calculator

Answer: B Reference:

http://h17007.www1.hp.com/us/en/converged-infrastructure/ci-cm.aspx

#### **Question No: 21**

A customer has a virtualized environment but has not implemented any cloud services. Is this customer qualified for an HP Helion solution?

- **A.** This customer is qualified, particularly if the company is trying to increase service automation
- **B.** This customer is not qualified because the virtualized environment provides the same benefits as cloud services
- **C.** This customer is qualified, particularly if the company is trying to increase its investment in capital expenditures
- **D.** This customer is not qualified because HP Helion is only targeted at customers who have already begun to implement cloud services.

**Answer: C** 

#### **Question No: 22**

How does HP HelionOpenStack provide customers with a business-ready version of