



# **Selling HP Designjet Large Format Printing**

Version: 6.0

[ Total Questions: 40 ]



# **Question No: 1**

A small architect architectural firm wants a compact printer with built in Wi-Fi and ePrinting capabilities to print from anywhere. Which printer should you recommend?

- A. T120 ePrinter
- B. T790ps ePrinter
- C. T1300ps ePrinter
- D. Z2100 Printer

**Answer: A** 

# **Question No: 2**

Which printers have an automatic firmware update feature that helps the customer future proof their printer and take advantage of updates from HP?

- A. all HP Designjet printers
- B. all PostScript printers
- C. all Z series printers
- D. All ePrinters

### **Answer: C**

Reference:http://www.hp.com/hpinfo/newsroom/press\_kits/2013/HPatPRINT13/Z5400\_NewsAdvisory\_FINAL.pdf(page 2, first para)

# **Question No:3**

Which feature is a unique selling point of the T120 and T520 series printers?

- **A.** printing from front USB slot
- **B.** wireless networking
- C. self-help animations
- **D.** HP Designjet ePrint & Share

#### **Answer: D**

Reference:http://www.estore.com.au/Content/ProductManuals/hpl0274\_0.pdf(page 18)



# **Question No: 4**

In addition to two online rolls with smart switching and roll protection, which other feature does the HP Designjet T1300ps offer?

- A. printing on two rolls at the same time
- B. media length tracking
- C. roll usage reports
- **D.** dual roll printing

Answer: B,C

# **Question No:5**

Which statements best describe the key selling points of the HP Designjet T1500 ePrinter? (Select two.)

- A. two online rolls
- B. LED printer speed
- C. large 300cc Matte Black cartridge
- **D.** affordable personal printer
- E. double swath technology

Answer: A,B

# **Question No: 6**

For which purpose is HP Instant Printing Pro the best software solution?

- A. for printing posters conveniently to a large format printer
- **B.** for conveniently printing PDF,PPT,DWF,JPEG,TIFF, and HP-GL/2 files in large format directly from the desktop
- **C.** for reprographics companies that turn the printer into a print workflow management system
- **D.** for easy reporting of the advanced usage data of the HP Designjet portfolio for facility management, controlling internal printing costs, or charging customers for printing costs