



Selling Imaging and Printing Fundamentals

Version: 6.0

[Total Questions: 50]

http://www.maitiku.com QQ:860424807



Question No:1

What purpose does HP Embedded Capture serve in a network environment?

- A. Enhances authorization and authentication features
- B. Manages the HP imaging and printing fleet
- **C.** Enforces IT baseline policies
- D. Enhances digital sending capabilities

Answer: D

Question No : 2

What makes an HP MFP easier to use and more productive than using the separate devices that it can replace?

A. Many HP MFPs are Common Criteria Certified, and many more are in evaluation for Common Criteria Certification under the IEEE P2600 Protection Profile.

B. HP MFPs are compatible with the HP eSupplies app, which finds the right cartridge for your MFP from the palm of your hand.

C. An HP MFP has a single, easy-to-use interface that provides access to its many features and reduces the amount of training necessary for users.

D. HP MFPs conform to international energy standards, including Energy Star and Blue Angel, reducing stress on the power grid.

Answer: C

Question No: 3

What is a customer giving up when choosing non-HP supplies for use in HP printing devices? (Select two.)

- A. Printing speed
- B. Input and output capacity
- C. HP's promise of discounts on future purchases
- D. HP's promise of industry leading print quality
- E. HP's promise of durability and reliability

Answer: D,E



Question No: 4

Which feature of many personal HP MFPs and other HP MFPs enables printing from almost any location, from almost any capable device?

A. HP ePrint
B. HP LaserJet modulation
C. HP aPrint
D. HP BiDi

Answer: A

Question No:5

What does the HP Embedded Web Server do?

- A. Shows which devices are available for printing
- B. Automatically notifies the IT department when an imaging or printing device is in use
- C. Automatically configures settings upon connection to the network
- D. Enables remote management of the imaging and printing device

Answer: D

Question No:6

Which advantage applies to an MFP?

A. It can print faster than a single-function printer can.

B. It takes up less floor space than individual devices for faxing, scanning, printing, and copying.

C. It uses fewer supplies than a single-function printer does.

D. Once it has reached its monthly print volume, it automatically turns off to limit excess copy charges to the client.

Answer: B