



Selling HP ArcSight Information Security Solutions

Version: 6.0

[Total Questions: 50]

http://www.maitiku.com QQ:860424807



Question No:1

What is the key message about HP's Global security research efforts?

A. Collaborative effort of HP teams: DVLabs, ArcSight, Fortify, HP Labs

B. Discovering two times more software vulnerabilities than other IPS, NGFW vendors and continuously finding more than the rest of the market combined

C. SANS, CERT, NIST, OSVDB, software and reputation vendors contributing information to the ThreatLinQ security portal

D. Over 2000 customers helping DVLabs collect network and security data from around the globe

Answer: A

Reference:https://h30613.www3.hp.com/media/files/downloads/Non-FilmedSessions/DT3058_Blackmer.pdf(slide 12)

Question No : 2

Which disruptive technology trend is relevant to ArcSight?

- A. The decrease in the traditional corporate perimeter
- **B.** Complexity resulting from removing blind spots
- C. The increased drive to adopt new technologies
- D. The decline of security compliance

Answer: A

Reference:http://www.sap.com/germany/about/events/SAP-Forum-Public-Services-2012/pdfs/WS1_Lemke.pdf(slide 3)

Question No : 3 HOTSPOT

Match each enterprise security priority with the action that best corresponds to it.



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compliance	*
information risk in the era of mobile, cloud, and social media	*
reaction time to security incidents	*
costs, spending wisely	*
increasingly sophisticated cyber threats	*

compliance	~
	manage defend against improve lower achieve mitigate eliminate increase
information risk in the era of mobile, cloud, and social media	×
	manage defend against improve lower achieve mitigate eliminate increase
reaction time to security incidents	~
	manage defend against improve lower achieve mitigate eliminate increase
costs, spending wisely	~
	manage defend against improve lower achieve mitigate eliminate increase
increasingly sophisticated cyber threats	~
	manage defend against improve lower achieve mitigate eliminate increase

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compliance V manage defend against improve lower achieve mitigate eliminate increase information risk in the era of mobile, cloud, and social media V manage defend against improve lower achieve mitigate eliminate increase reaction time to security incidents Y manage defend against improve lower achieve mitigate eliminate increase costs, spending wisely Y manage defend against improve lower achieve mitigate eliminate increase increasingly sophisticated cyber threats ¥ manage defend against improve lower achieve mitigate eliminate increase

Question No: 4 HOTSPOT

Answer:

Match each HP Enterprise Security product with its primary function.



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TippingPoint

	1.1
network security	
security intelligence	
application security	
fraud detection	
data protection	
threat research	

ArcSight

network security security intelligence application security fraud detection data protection threat research

Answer:

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Question No:5

Which statements are true about HP ArcSight solution architecture as a platform for monitoring modern threats and risks? (Select three.)

- A. It measures security effectiveness across people, process, and technology.
- **B.** It includes dynamic analytics and policy enforcement, as well as predictive intelligence.
- C. It accelerates time-to-value for achieving secure applications.

D. It captures logs, correlates events, monitors applications, checks for fraud, and provides manager uses and controls.

E. It is augmented by services expertise and the most advanced security user community:



Protect724.

F. It delivers risk intelligence from application development to improve operational security.

Answer: A,D,E

Reference:http://www.realsec.com/risk2012/predavanja/RiSK%202012,%20HP%20ES,%20Advancing%20the%20en terprise%20beyond%20tactical%20security.pdf(slide 26)

Question No : 6

Enterprises and governments are facing the most aggressive threat environment in their history. What is the main issue that is causing attacks to be more profound or wide-reaching?

A. Adversaries have become smarter, better organized, and more persistent as they look to gain information capital and IP.

B. At any point in time, there are 200-300 potential security vulnerabilities representing thousands of potential ways to be exploited.

C. Very few technology executives can confidently answer the simple question from their CEO: "How secure is my business?"

D. Cyber threats are proven to be proliferating much slower.

Answer: B

Question No:7

What is a benefit of a holistic approach to security?

- A. Decreasing the number of new security breaches
- **B.** Proactive risk reduction: seeing everything, providing context, and acting appropriately
- **C.** Increasing the protection of your cloud environment
- D. Firefighting to solve a problem when a breach occurs

Answer: C

Question No:8