



Selling HP Application Lifecycle Management Solutions

Version: 6.0

[Total Questions: 50]



Question No: 1

Which product enables a performance tester to uncover code-level issues during the performance testing phase?

- A. HP Performance Center
- B. HP Unified Functional Testing
- **C.** HP Fortify
- D. HP Diagnostics

Answer: A

Reference:http://www8.hp.com/h20195/v2/GetPDF.aspx%2F4AA5-1450ENW.pdf

Question No: 2

What are the four key strengths of HP ALM?

- A. Process enablement cross-project defect sharing, SaaS delivery. HP experience
- B. Project tracking, scalability, process enablement, customer loyalty
- C. Cross-project defect sharing, automation, virtualization, SaaS delivery
- **D.** ALM traceability, process maturity, enterprise scalability, HP experience

Answer: C

Question No: 3

Which capability enables users to take advantage of the benefits of a framework, such as test component reuse, faster test creation, and reduced test maintenance?

- A. integrating HP Sprinter with HP ALM
- B. using HP Sprinter to conduct exploratory testing
- **C.** integrating HP Sprinter with HP Quality Center
- **D.** integrating HP Sprinter manual tests with HP Business Process Testing

Answer: D

Reference: http://h20195.www2.hp.com/V2/GetPDF.aspx%2F4AA1-2117ENN.pdf(See



the1st Line of Incorporate your manual testing Page# 2)

Question No: 4

Which value statement will likely resonate most with a director of quality assurance?

- **A.** HP can analyze and manage real time change impact and customer satisfaction.
- **B.** HP can improve business/IT alignment and developer resource management.
- **C.** HP can improve stakeholder communication and business process modeling.
- **D.** HP can improve resource use and provide scalable test management.

Answer: B

Question No:5

Why is the concept of Continuous Integration and Testing important to the Agile conversation?

- **A.** Merely increasing the pace of development without addressing the full software development lifecycle will cause bottlenecks in other aspects of the lifecycle.
- **B.** It increases the total number of sprints required to complete a software project and will reduce delivery costs and increase quality.
- **C.** It gives organizations the ability to align business processes and functional testing with performance and security testing to ensure better quality.
- **D.** Simply reducing the total number of sprints required to complete a software project will reduce delivery costs and increase quality.

Answer: B

Question No: 6

Which project is the most suitable for an agile development model, such as scrum?

A. a project that is difficult but has strict, well-documented requirements



- **B.** a simple project that should take no more than 3 months to complete because the team has done a similar project in the past
- **C.** a project that is based on an existing design document and uses off-the-shelf components
- **D.** a project that lacks well-defined requirements and is of some significant complexity

Answer: D

Question No:7

What is a benefit of HP ALM over similar competitor products?

- **A.** It is focused on the developer market and is developer-centric.
- **B.** It is priced competitively in the market and includes a number of features that are free of charge.
- **C.** It is highly rated by market analysts such as Gartner
- **D.** It is technology and methodology agnostic and integrates the entire application lifecycle.

Answer: B

Question No:8

What does HP ALM eliminate?

- A. silos, manual testing, the need for automation
- **B.** manual testing, collaboration, war room meetings
- C. islands, point tools, brute force
- **D.** clusters, clouds, brute force

Answer: C

Reference:http://www.slideshare.net/HPSoftwarePolska/hp-application-lifecycle-intelligence-13725723

Question No:9