

HP

Exam HP5-K01D

Delta - Selling HP SMB Storage

Version: 6.0

[Total Questions: 48]

Question No : 1

Your SMB customer has aging EVA storage and wants to hear about HP's recommendation for a nextgeneration EVA. What would you recommend?

- A. HP EVA 6000
- B. HP StoreVirtual
- C. HP 3PAR StoreServ 7000
- D. HP 3PAR StoreServ 10000

Answer: C

Question No : 2

Your customer wants to improve their BC/DR capability. Which products are fully integrated withVMware Site Recovery Manager (SRM)? Select two

- A. HP 3PAR StoreServ 7000
- B. HP EVA
- C. HP StoreEasy
- D. HP StoreOnce
- E. HP StoreVirtual

Answer: A,E

Question No : 3

What is the customer advantage of HP 3PAR StoreServ self-configuring, provisioning, and optimizingby autonomic management?

- A. Reduces time spent managing storage by 90%
- B. Reduces capacity requirements by 50% - guaranteed
- C. Doubles VM density per server – guaranteed
- D. Provides non-disruptive data mobility between systems for pain-free refresh and loadbalancing

Answer: A

Question No : 4

What is the name of the new Exchange capability that is enhancing high availability and improves recovery time so the user is totally unaware of any downtime?

- A. Database Archiving Groups
- B. Database Search Groups
- C. Database Filing Groups
- D. Database Availability Groups

Answer: D

Question No : 5

What does HP suggest is the best use for tape storage?

- A. Nightly backup
- B. Weekly backup
- C. Data archive
- D. Remote office protection

Answer: C

Question No : 6

What advantage does an HP StoreEasy Solution have over a non-Windows NAS solution?

- A. Non-Windows NAS solutions require external antivirus servers
- B. Non-Windows NAS solutions support file access
- C. HP StoreEasy solutions use a fibre-channel interface
- D. HP StoreEasy solutions provide remote and branch office operation

Answer: D

Question No : 7