# IBM

## Exam M2070-640

## IBM Enterprise Content Management Sales Mastery Test v2

### Version: 6.1

### [ Total Questions:   48 ]

## Question No : 1

Which three products are included as part of IBM Connections Enterprise Content Edition?

**A.** IBM Content Manager Enterprise Edition, IBM Connections, Lotus Quickr Connectors
**B.** IBM Connections, Lotus Quickr Connectors, ICC for SharePoint
**C.** IBM FileNet Content Manager, IBM Connections, Lotus Quickr Connectors
**D.** IBM FileNet Content Manager, IBM Connections, IBM Content Collector for SharePoint

**Answer: C**

## Question No : 2

One of the challenges in working with unstructured information is that traditional businessintelligence solutions are limited to which of the following?

**A.** Intranet search and analysis
**B.** Reporting and analysis of only structured data
**C.** Reporting and analysis of only non-structured data
**D.** All of the above

**Answer: A**

## Question No : 3

What is a business challenge that IBM Case Manager can NOT solve?

**A.** It enables organizations to extract more value out of their information
**B.** It enables organizations to recruittalented knowledge workers
**C.** It addresses auditability and regulatory requirements
**D.** It enables case workers to make better and faster decisions on cases

**Answer: B**

## Question No : 4

Pre-configured Datacap Capture solutions are available for the following applications:

**A.** Import/export and accounts payable
**B.** Medical claims and student survey processing
**C.** Accounts payable and medical claims
**D.** Accounts payable and human resources

**Answer: C**
Reference:http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?subtype=ca&infotype=an&appname=iSource&supplier=897&letternum=ENUS 211-017

## Question No : 5

Capture automation helps organizations reduce manual labor costs by which of the following:

**A.** Integration with FileNet P8, Content Manager 8.0 and Content Manager OnDemand repositories
**B.** Automatic document identification and extraction of data
**C.** Rulerunner Enterprise
**D.** Lookups

**Answer: B**
Reference:http://www-01.ibm.com/software/data/content-management/offer/proddemo.html(see IBM capture, second last row of the table)

## Question No : 6

What does IBM Content Analytics provide?

**A.** A single integrated platform for intelligent imaging
**B.** The ability to search, assess and analyze large volumes of text in order to understand and determine relevant insight quickly
**C.** For collaborative, open document creation and management
**D.** Solution sets for legal, IT and RIM stakeholders to lower cost and risk