IBM

Exam 000-083

System x Solution Sales Expert V2

Version: 5.0

[Total Questions: 62]

Topic 0, A

A

Question No : 1 - (Topic 0)

Which of the following storage technologies allows the greatest distance between the server and the storage without use of routers or other devices?

A. iSCSI
B. SAS
C. SCSI
D. Fibre Channel

Answer: D

Question No : 2 - (Topic 0)

A customer is comparing IBM Systems Director with competitive tools. Which one of the following plugins is supported for IBM Systems Director V 6.1?

A. Active Energy Manager
B. BladeCenter Open Fabric Manager
C. Remote Deployment Manager
D. Service and Support Manager

Answer: C

Question No : 3 - (Topic 0)

A sales specialist has won the deal, the contract is signed and the detailed project plan is completed. Which of the following should be done to ensure the clients ability to implement the solution successfully?

A. Assemble the delivery team to perform quality assurance activities.
B. Determine a single point of contact (SPOC) to resolve issues.
C. Begin to transfer solution skills to the client.
D. Consult with the technical architects for a viability assessment.

Answer: C

Question No : 4 - (Topic 0)

A manufacturing customer is discussing the ability to add memory without taking their servers offline. Which of the following is the term for this feature?

A. Memory Hot Add
B. Memory Hot Swap
C. Virtualization with vSphere 4
D. Redundant memory banks

Answer: A

Question No : 5 - (Topic 0)

Customer has an environment consisting of the x3650 2U servers. He is very satisfied with these units, but has heard a lot of marketing on the new 3650M2s. What would be the advantage of transitioning to the newer models?

A. Newest Intel Nehalem processors with integrated memory controllers, more growth capabilities for HDD and RAM, and combines functions of
the standard BMC with the RSA.
B. Newest AMD Barcelona processors with integrated memory controller, more growth capabilities for HDD and RAM, combines functions of the
BMC and RSA.
C. Newest Intel Nehalem processors with integrated memory controllers, more growth capabilities for HDD and RAM, and comes standard with
an RSA for remote presence.
D. Same familiar processors that customer is use to, but now with new DDR3 memory.

Answer: A

Question No : 6 - (Topic 0)

Which of the following infrastructure challenges are driving the need for Client Consolidation (CCON) solutions?

A. The reduced costs of managing end-user systems
B. Underutilized computing capacity in growing server farms
C. Disparate server technologies making management and maintenance more difficult
D. Providing access to an increasingly distributed workforce while maintaining security

Answer: D

Question No : 7 - (Topic 0)

Most of our clients have human resource constraints in the IT departments. What can you offer to the client that would sell the value of IBM and extend those resources?

A. CDM technology ensures that, reports, and analyses run as quickly as possible. Fostering strong technological relationships with our clients.
B. Proof-of-Concept (POC) service is designed for clients interested in quickly evaluating their own datacenters.
C. ServicePacs are great services to start with because they show our ability to reduce the customers workload.
D. ThinkPlus Enterprise Solutions is a complete suite of manage services to maximize your productivity, streamline processes and reduce cost.

Answer: C

Question No : 8 - (Topic 0)

What stand-alone IBM tool allows you to calculate the power draw based on your exact configuration?

A. Active Energy Manager
B. Advance Management Module
C. Tivoli Resource Monitor
D. IBM Power Configurator

Answer: D

Question No : 9 - (Topic 0)

A toy manufacturer plans to create the infrastructure for an application designed to charge customers for conferencing services based on usage. Which of the following questions is most appropriate to determine if a SAN is the best storage solution?

A. Will the application require a database?
B. Which operating system does the application require?
C. Will the data need to be backed up in real time?