IBM 000-M197

IBM WebSphere Portal Family Sales Mastery Test v1
Version: 4.0

QUESTION NO: 1

Which statement is NOT true about IBM Learning Accelerator?

A. It streamlines the management of training programs, resources, and courseware
B. It empowers users to self-manage their own learning activities.
C. It only supports mobile workers.
D. It helps organizations operate more efficiently by meeting ongoing training requirements

Answer: C
Explanation:

QUESTION NO: 2

Which business factors currently have the greatest impact on customer technology purchase decisions?

A. PDA proliferation; microprocessor manufacturing costs
B. global economics; mobile workforce, access to right level of information
C. aging workforce; CEO wage freezes
D. immigration legislation: government focus on 'green technologies'

Answer: B
Explanation:

QUESTION NO: 3

Which statement is NOT true about WebSphere Everyplace Mobile Portal Enable?

A. It is an additive offering that extends WebSphere Portal to a variety of mobile devices.
B. It requires an existing WebSphere Portal (Server, Enable or Extend) implementation.
C. It is ideal for customers who want to serve users through portal websites and mobile devices.
D. it only works with WebSphere Portal Express.

Answer: D
Explanation:

QUESTION NO: 4

Which is NOT a benefit of Mashup Center?

A. streamlines collaboration and communication among knowledge workers
B. quickly uncovers new business insights by easily assembling information from multiple sources on the glass
C. speeds development and reduces costs through reuse, and sharing
D. empowers knowledge workers and web developers to rapidly create new web applications

Answer: A
Explanation:

QUESTION NO: 5

Which components make up the Lotus Forms offering?

A. Portal Content Manager, and Domino
B. Form Designer, Form Server, and Form Viewer
C. Form Designer. Portal Server, andAdobeReader
D. Form, Workflow, and Repository

Answer: B
Explanation:

QUESTION NO: 6

Lotus Forms extends the leadership of IBM in eForms because of its exceptional ease of use, its optimization of business processes, and industrial strength _____.

A. KPIs
B. Security & Scalability
C. tooling
D. compression

Answer: B
Explanation:

QUESTION NO: 7