

**IBM 000-M198**

**IBM Lotus Notes & Domino Sales Mastery Test v1**  
Version: 4.0

**QUESTION NO: 1**

To which IBM Lotus Notes and Domino offering does the IBM Smart Developer's Kit enable independent software vendors to deploy applications?

- A. Lotus Notes Hosted Messaging
- B. Lotus Live Notes
- C. Lotus Foundations
- D. Lotus Domino on premise

**Answer: C**

**Explanation:**

**QUESTION NO: 2**

Which functionality does Quickr add to Lotus Notes?

- A. The ability to replace attachments with links to Quickr places
- B. Versioning capabilities for Lotus Notes emails and documents
- C. The ability to send compressed versions of team places as attachments
- D. A relational data store for Lotus Domino applications

**Answer: A**

**Explanation:**

**QUESTION NO: 3**

What does Alloy software provide?

- A. Intuitive access to the SAP business suite
- B. Office productivity suite software
- C. Online meetings
- D. Calendaring and scheduling

**Answer: A**

**Explanation:**

**QUESTION NO: 4**

Which Lotus offering provides a complete infrastructure and collaboration solution and is specifically targeted for businesses with 5 to 500 employees with limited or no in-house IT resources?

- A. Lotus Quickr
- B. Lotus Symphony
- C. Lotus Foundations Start
- D. Lotus Complete

**Answer: C**

**Explanation:**

#### QUESTION NO: 5

Which competitive advantage does Alloy offer that Microsoft's Duet does not?

- A. Synchronization of the users contacts with the Alloy system
- B. is both a provider and consumer of web services.
- C. Additional extensibility and customization capabilities
- D. Can also be run from a web browser

**Answer: C**

**Explanation:**

#### QUESTION NO: 6

What does Lotus Quickr provide?

- A. instant messaging, shared bookmarks and blogs
- B. ability to link applications and services for operation efficiency
- C. fast web application development services
- D. content libraries, team places, and connectors

**Answer: D**

**Explanation:**

#### QUESTION NO: 7