



IBM Automotive Industry Solutions Sales Mastery Test v1

Version: 6.0

[Total Questions: 30]

http://www.maitiku.com QQ:860424807



Question No:1

What product does IBM have for the customer for planning and scheduling, order management, and tracking and tracing?

A. ILOG
B. SPSS
C. WebSphere Application Server
D. Rational Application Developer

Answer: B

Question No : 2

What is one of the five major drivers for the automotive industry?

- A. A dependent ecosystem
- B. An independent ecosystem
- C. A closed ecosystem
- D. None of the above

Answer: C

Question No:3

What does SPSS do for the customer?

A. It allows the customer to the ability to create models that understand how processes interact over time, thus predicting problems and triggering an event to take action before the problem occurs.

B. It allows the customer to the ability to create databases that store sequential data, when used in conjunction with WebSphere Application Server, predict database performance problems.

C. It allows the customer to the ability to create WebSphere Portal pages that display sequential data, when used in conjunction with WebSphere Application Server, display database performance problems.