

**IBM 000-N17**

**IBM B2B Integration SaaS Technical Mastery Test v1**  
Version: 4.0

**QUESTION NO: 1**

What IBM cloud based SaaS solution enables data to be converted from one EDI format to the required trading partner's format for their systems?

- A. IBM Sterling B2B Collaboration
- B. IBM Sterling File Transfer Service
- C. IBM Sterling Process Automation
- D. IBM Sterling Transformation Services

**Answer: D**

**Explanation:**

**QUESTION NO: 2**

The top obstacles of lack of budget and cost of systems that your customer's suppliers and buyers feel prevents them from doing more B2B e-Commerce with their trading partners is known as which of the following?

- A. Total cost of ownership (TCO)
- B. Complexity of integration
- C. Lack of resources
- D. B2B Infrastructure Management

**Answer: A**

**Explanation:**

**QUESTION NO: 3**

What tool can IBM's business partners leverage that shows how a full outsourced managed services operation can show savings and return a handsome ROI in a relatively short time to a customer?

- A. IBM Sterling File Transfer Service Calculator
- B. IBM Sterling B2B Integrator Calculator
- C. IBM B2B Integration Services ROI Calculator
- D. IBM B2B Automation Savings Calculator

**Answer: C**

**Explanation:**

**QUESTION NO: 4**

The three solutions that make up the IBM Sterling Cloud Services or SaaS solutions are:

- A. IBM Sterling B2B Integrator, IBM Sterling B2B Collaboration Network, & IBM Sterling File Transfer Service
- B. IBM Sterling File Transfer Service, IBM Sterling B2B Integration Services, & IBM Sterling B2B Integrator
- C. IBM Sterling B2B Collaboration Network, IBM Sterling File Transfer Service, & IBM Sterling B2B Integration Services
- D. None of the above.

**Answer: C**

**Explanation:**

**QUESTION NO: 5**

When your customer needs to move broad based megabyte and gigabyte files in the cloud with a one-to-many manner with their trading partners, which solution will best meet your customer's need?

- A. IBM Sterling B2B Integration Services
- B. IBM Sterling File Transfer Service
- C. IBM Sterling B2B Collaboration
- D. IBM Sterling Transformation Services

**Answer: B**

**Explanation:**

**QUESTION NO: 6**

What SaaS cloud-based IBM solution enables secure integration with external business partners, supports any communication protocol and document standard, offers unprecedented levels of visibility, and has class leading archival and interconnect services?

- A. IBM Sterling Transformation Services
- B. IBM Sterling B2B Integrator