

Cisco

Exam 646-048

Advanced Routing and Switching for Account Managers – ARSAM

Version: 7.0

[Total Questions: 50]

Question No : 1

Which three are major trends that fuel the demand for routing and switching? (Choose three.)

- A. mobility
- B. video
- C. bandwidth optimization
- D. cloud
- E. IT standardization

Answer: A,B,D

Question No : 2

What does not need to be considered when looking into the customer workflow?

- A. How does the customer access the online software solutions?
- B. How many different switch products are in use at the customer network?
- C. How can the service partner instantly connect with outsourced engineers?
- D. How can customer and service collaborate and start video communication?

Answer: B

Question No : 3

Which three statements accurately describe the evolution of the workplace and the importance of the network? (Choose three.)

- A. Mobility causes location borders to shift.
- B. Cloud services cause end-user locations to shift.
- C. Cloud services cause application borders to shift.
- D. IT consumerization causes location borders to shift.
- E. IT consumerization causes device borders to shift.

Answer: A,C,E

Question No : 4

Which two statements best describe the challenges that customers have to face when providing services in a borderless world? (Choose two.)

- A. How do you control energy consumption of devices that are owned by employees?
- B. How can you support video in the whole network?
- C. How can you integrate cloud services seamlessly in your network?
- D. Which type of firewall should you deploy?

Answer: B,C

Question No : 5

Which statement does not correctly describe the impact of business video applications to the network?

- A. Video applications rapidly increase the traffic within the network.
- B. In order to ensure business quality video, video traffic needs to be prioritized.
- C. Various devices with different capabilities need to be able to join video conferences.
- D. Video conferences reduce the network load by eliminating the need to exchange files over the network in order to share information.

Answer: D

Question No : 6

Which two statements accurately describe the impact of BYOD to the network? (Choose two.)

- A. TCO is reduced because employees use their privately owned devices.
- B. BYOD increases productivity, but IT must find ways to integrate the utilized devices seamlessly with wired as well as wireless networks.
- C. BYOD adds the requirement to support multiple operating systems.
- D. Corporate users expect the same look and feel when using their own devices.

Answer: B,C

Question No : 7

Which statement is true regarding IPv6?

- A. Nowadays, all devices in the network support IPv6.
- B. IPv6 has built-in and always-on security features, eliminating the need for additional security products in the network.
- C. Cisco Transformative Networking Initiative provides an analysis of the network regarding the device capabilities to support IPv6.
- D. IPv6 is a technology that is only applicable to service provider core networks.

Answer: C

Question No : 8

Which three are main drivers for changing operations? (Choose three.)

- A. change of market trends
- B. change of competition
- C. change of application software version
- D. change of relative strengths
- E. migration of the enterprise network to IPv6
- F. migration to Cisco single-vendor networking solution

Answer: A,B,D

Question No : 9

Which of the following statements does not correctly describe business processes?

- A. Operations is built on business processes.
- B. Each task in a process requires interaction and collaboration of various people that are using different devices.
- C. Company strategy determines operations and its associated business processes.
- D. Changes in business processes cause changes in strategy.

Answer: D

Question No : 10