

Cisco

Exam 646-365

Cisco Express Foundation for Account Managers (CXFA) Exam

Version: 8.0

[Total Questions: 81]



Question No:1

Which three statements accurately describe the evolution of the workplace and its impact on security? (Choose three.)

- A. Mobility causes location borders to shift.
- B. Cloud services cause end-user locations to shift.
- C. Cloud services cause application borders to shift.
- **D.** IT consumerization causes location borders to shift.
- E. IT consumerization causes device borders to shift.

Answer: A,B,E

Question No: 2

Which three are major trends that fuel the demand for routing and switching? (Choose three.)

- A. mobility
- **B.** video
- **C.** bandwidth optimization
- **D.** cloud
- E. IT standardization

Answer: A,B,D

Question No:3

Which three statements accurately describe the evolution of the workplace and the importance of the network? (Choose three.)

- **A.** Mobility causes location borders to shift.
- **B.** Cloud services cause end-user locations to shift.
- **C.** Cloud services cause application borders to shift.
- **D.** IT consumerization causes location borders to shift.
- E. IT consumerization causes device borders to shift.

Answer: A,C,E



Question No: 4

Which two statements best describe the challenges that customers have to face when providing services in a borderless world? (Choose two.)

- A. How do you control energy consumption of devices that are owned by employees?
- **B.** How can you support video in the whole network?
- C. How can you integrate cloud services seamlessly in your network?
- **D.** Which type of firewall should you deploy?

Answer: B,C

Question No:5

Which statement does not correctly describe the impact of business video applications to the network?

- **A.** Video applications rapidly increase the traffic within the network.
- **B.** In order to ensure business quality video, video traffic needs to be prioritized.
- C. Various devices with different capabilities need to be able to join video conferences.
- **D.** Video conferences reduce the network load by eliminating the need to exchange files over the network in order to share information.

Answer: D

Question No: 6

Which two statements accurately describe the impact of BYOD to the network? (Choose two.)

- **A.** TCO is reduced because employees use their privately owned devices.
- **B.** BYOD increases productivity, but IT must find ways to integrate the utilized devices seamlessly with wired as well as wireless networks.
- **C.** BYOD adds the requirement to support multiple operating systems.
- **D.** Corporate users expect the same look and feel when using their own devices.

Answer: B,C



Question No:7

Which three are main drivers for changing operations? (Choose three.)

- A. change of market trends
- **B.** change of competition
- **C.** change of application software version
- D. change of relative strengths
- E. migration of the enterprise network to IPv6
- F. migration to Cisco single-vendor networking solution

Answer: A,B,D

Question No:8

Which of the following statements best describes the strategic importance of the network?

- **A.** The network is most important for internal applications.
- **B.** The network is most important for providing customers with access to company services.
- **C.** The network supports business processes by integrating people and devices with applications.
- **D.** The network integrates internal and external users and their devices.

Answer: C

Question No:9

Which two statements describe the role of core technologies with regard to business processes? (Choose two.)

- **A.** An end-to-end borderless network architecture builds the foundation for integrating people and tasks in changing market environments.
- **B.** Operational agility is important for businesses today. A constant, stable core allows IT to focus on the rapidly changing applications.
- **C.** In order to react to market changes, operations and processes have to be modified as well. The network infrastructure has to match the changed requirements.
- **D.** Requirements to core technologies are rather static and are therefore independent of market changes.



Answer: A,C

Question No: 10

Which three best describe the Cisco Borderless Network Architecture? (Choose three.)

- **A.** Infrastructure and network services are the basis for user services.
- **B.** A Cisco Borderless Network is based on a common network infrastructure.
- **C.** Routers and switches provide transport services and operate at Layer 2 and Layer 3 of the Cisco Borderless Network Architecture.
- **D.** A Cisco Borderless Network Architecture provides borderless network services.
- E. User services are not part of the Cisco Borderless Network Architecture.?

Answer: A,B,D

Question No: 11

Which two other architectures is the Cisco Borderless Network Architecture linked to? (Choose two.)

- A. Cisco MediaNet Architecture
- B. Cisco Security Architecture
- C. Cisco TrustSec Architecture
- D. Cisco Collaboration Architecture

Answer: B,D

Question No: 12

What are the two business benefits of a BYOD solution? (Choose two.)

- A. reduced OpEx
- **B.** less IT effort to support and secure different devices
- C. less IT effort to support and secure different operating systems
- **D.** simplification of network and security complexity
- E. increased productivity using own devices



Answer: A,E

Question No: 13

Which statement is true regarding IPv6?

- **A.** IPv6 support on network devices eliminates the need for additional security devices and applications in the network.
- **B.** IPv6 is applicable in service provider networks but is an overhead item in smaller networks.
- C. All devices currently support IPv6 and IPv4.
- **D.** The Cisco Transformative Networking initiative provides an analysis of the network regarding the capabilities of devices to support IPv6.

Answer: D

Question No: 14

Which statement correctly describes the importance and role of business processes?

- **A.** Business processes are built on company operations.
- **B.** Operations and, consequently, business processes define the company strategy.
- **C.** Changes in company strategy cause changes in business processes and, consequently, in operations.
- **D.** Tasks in business processes require interaction of various users using the same type of device.

Answer: C

Question No: 15

Which three are the most important business-driven considerations regarding networking equipment? (Choose three.)

- **A.** The network is a source of innovation and one of the most strategic assets.
- B. You should accept that networking innovation has ended.
- **C.** A next-generation network enables business benefits and customer engagement.