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**Wide Area Application Services for Account Managers**

**Version 1.1**

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**QUESTION NO: 1**

In which two ways does data center and branch consolidation increase ROI?  
(Choose two.)

- A. faster application deployment
- B. reduced IT overhead
- C. reduced business applications
- D. no need for data protection compliance
- E. limited access to centralized applications

**Answer: A, B****QUESTION NO: 2**

Which of these is a facet of Cisco WAAS transparency?

- A. server transparency
- B. linecard transparency
- C. client transparency
- D. appliance transparency

**Answer: C****QUESTION NO: 3**

Which decision maker influences the most buying decisions as it pertains to performance and security?

- A. director IT
- B. applications manager
- C. network operations manager
- D. storage administrator

**Answer: A****QUESTION NO: 4**

How could you position Cisco ACE as a solution for customers who are expanding their data centers?

- A. Virtual partitions enable data center upgrade solutions for 4, 8, or 16 Gb/s of throughput.
- B. Virtual partitions enable proxy server deployment, reducing the time to market for customer solutions.
- C. Virtual partitions enable new load-balanced services without the need for additional hardware.
- D. Virtual partitions enable data center expansion using an end-to-end redundant solution of appliances.

**Answer: C****QUESTION NO: 5**

What should your response be to a customer complaint that Cisco WAAS will require increased bandwidth?

- A. You are not carefully managing your bandwidth utilization, which can cost you even more.
- B. There are certain bandwidth constraints that Cisco WAAS can help you overcome.
- C. Cisco WAAS will reduce costs by reducing, deferring, or eliminating the need for WAN bandwidth upgrades.
- D. Bandwidth upgrades will only be required to deliver live video to the branch office.

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**Answer: C****QUESTION NO: 6**

Why is Cisco WAAS a more reliable deployment for enterprise applications than its competitors?

- A. Cisco works with major application vendors to certify that Cisco WAAS optimizes their applications.
- B. There are no escalation support contracts.
- C. Management of branch office resources is simplified.
- D. Windows services can be deployed to remote offices in some cases.

**Answer: A****QUESTION NO: 7**

Which three network technologies complement a Cisco WAAS deployment?

(Choose three.)

- A. NBAR
- B. RBAC
- C. BGP
- D. QoS
- E. ACLs
- F. EIGRP

**Answer: A, D, E****QUESTION NO: 8**

How is disaster recovery and business continuity maintained via the data center solution?

- A. Components work together to increase availability.
- B. Security is integrated in every part of the data center.
- C. Management is more efficient.
- D. Data is replicated in remote sites.

**Answer: D****QUESTION NO: 9**

The Cisco Central Manager GUI allows administrators to perform which three actions or sets of actions? (Choose three.)

- A. view reports detailing the effectiveness of acceleration
- B. set up and distribute print drivers
- C. prioritize network traffic through the WAE
- D. correlate security alerts that reach the LAN
- E. accelerate CIFS traffic with the assistance of QoS
- F. create, edit, and delete application policies

**Answer: A, B, F****QUESTION NO: 10**

Which of these is a Layer 4 WAN optimization component?

- A. DCE
- B. TSO

C. DRE