

TelePresence Video Sales Specialist for Master Exam
Version: 6.0



QUESTION NO: 1

What is the strongest competitive advantage that video adds to Cisco collaboration architecture?

- A. It connects Cisco TelePresence with Tandberg, Polycom, and Microsoft endpoints
- **B.** It provides a better experience than HHP Halo
- C. It creates a foundation for the richest technology-video-to be
- D. Cisco's quality of service makes sure that video experiences are high-quality

Answer: C Explanation:

QUESTION NO: 2

What type of meeting does the MXE 5600 support?

Select exactly 1 answer(s) from the following:

- A. Point to Point only
- **B.** Multipoint only
- C. Point to Point and multipoint
- **D.** Streaming

Answer: C Explanation:

QUESTION NO: 3

The Clinical Presence System is powered by which Cisco TelePresence Codec?

Select exactly 1 answer(s) from the following:

- A. Cisco TelePresence Codec C20
- B. Cisco TelePresence Codec C60
- C. Cisco TelePresence Codec C40
- D. Cisco TelePresence Codec C90

Answer: C Explanation:

QUESTION NO: 4