Cisco 650-393

Cisco 650-393 Cisco Lifecycle Services Express (LCSE)

Practice Test

Version 2.1

QUESTION NO: 1

Which three best describe the partner benefits of the Cisco Lifecycle Services approach? (Choose three.)

A. Improve customer satisfaction rates
B. Improve the skill sets of their staff members
C. Increase their staff productivity
D. Reduce the risk involved with deploying and supporting new and complex technologies
E. Improve response times for network outages
F. Help ensure that suppliers are meeting metrics

Answer: A,C,D

QUESTION NO: 2

Which three of these service components are in the design phase?

(Choose three.) Select exactly 3 answer(s) from the following:

A. Account Qualification and Planning
B. Detailed Design Development
C. Staff Training
D. Systems Acceptance Test Plan Development
E. Staging Plan Development
F. Site Readiness Assessment

Answer: B,D,E

QUESTION NO: 3

Which prepare phase service component involves providing a customer with a financial justification for adopting a technology? Select exactly 1 answer(s) from the following:

A. Technology Strategy Development
B. High-Level Design Development
C. Business Case Development
D. Proof of Concept

Answer: C

QUESTION NO: 4

Choose the most accurate statement regarding the account qualification and planning service component in the prepare phase. Select exactly 1 answer(s) from the following:

A. providing a partner with information regarding customer acceptance of a new Solution
B. providing information regarding current network infrastructure readiness
C. using stakeholder interviews to identify stakeholders and decision-makers, high-level solution requirements, timelines, and the scope of an opportunity
D. adjusting a solution to account for acustomers physical site characteristics

Answer: C

QUESTION NO: 5

Which definition best describes the staff training service component within the implement phase? Select exactly 1 answer(s) from the following:

A. improving the network management system and the performance and functionality of infrastructure operations
B. providing a step-by-step plan that details the installation and service-commission tasks required in order to create a controlled-implementation environment that emulates a customer network
C. developing and implementing a training plan using classes, workshops, or e-learning courses
D. compiling a training manual for use in ongoing operations
E. reducing the risk of downtime due to facilities-related problems

Answer: C

QUESTION NO: 6

Which of these phases involves ensuring that a new solution has been integrated without disrupting the existing network? Select exactly 1 answer(s) from the following:

A. Plan
B. Prepare
C. Operate
D. implement

Answer: D

QUESTION NO: 7