

**Microsoft 70-673**

**TS: Designing, Assessing, and Optimizing Software  
Asset Management (SAM)  
Version: 51.5**

**QUESTION NO: 1**

**How many years of experience do you have designing, assessing, and optimizing Software Asset Management (SAM)?**

- A. I have not done this yet.
- B. Less than 3 months
- C. 3-6 months
- D. More than 6 months but less than 1 year
- E. 1-2 years
- F. 2-3 years
- G. 3 or more years

**Answer: A**

**Explanation:**

**QUESTION NO: 2**

Rate your level of proficiency with assessing SAM programs by using the SAM Optimization Model, including defining scope, assessing SAM processes throughout an organization, assigning maturity levels according to the 10 components of the SAM Optimization Model, and performing gap analysis between current and desired maturity levels.

- A. Very High
- B. High
- C. Moderate
- D. Low
- E. Very Low

**Answer: A**

**Explanation:**

**QUESTION NO: 3**

Rate your level of proficiency with performing software license reviews, including conducting inventories, validating and managing license entitlement records, and reconciling software inventories and report license compliance status.

- A. Very High
- B. High
- C. Moderate
- D. Low
- E. Very Low

**Answer: A**

**Explanation:**

**QUESTION NO: 4**

Rate your level of proficiency with coordinating technologies, including managing data collection, data interfaces between disparate data sources, and reporting.

- A. Very High
- B. High
- C. Moderate
- D. Low
- E. Very Low

**Answer: A**

**Explanation:**

**QUESTION NO: 5**

Rate your level of proficiency with designing, implementing, and managing a SAM program, including securing executive sponsorship and funding.

- A. Very High
- B. High
- C. Moderate
- D. Low
- E. Very Low

**Answer: A**

**Explanation:**

**QUESTION NO: 6**

Rate your level of proficiency with managing the Software Asset life cycle, including acquisition, deployment, maintenance, and retirement.

- A. Very High
- B. High
- C. Moderate
- D. Low
- E. Very Low

**Answer: A**

**Explanation:**

**QUESTION NO: 7**

Rate your level of proficiency with IT procurement, IT contract negotiations and management (i.e. software licensing, terms and conditions), and IT operations (i.e. application package management, network administration).

- A. Very High
- B. High
- C. Moderate
- D. Low
- E. Very Low

**Answer: A**

**Explanation:**

**QUESTION NO: 8**

Rate your level of proficiency with Microsoft licensing models and product use right (PUR).

- A. Very High
- B. High
- C. Moderate
- D. Low
- E. Very Low

**Answer: A**

**Explanation:**

**QUESTION NO: 9**

Rate your level of proficiency with audit procedures (i.e. ITIL SAM-related standards, ISO/IEC 19770 standards).

- A. Very High
- B. High
- C. Moderate
- D. Low
- E. Very Low

**Answer: A**

**Explanation:**

**QUESTION NO: 10**

Rate your level of proficiency with Microsoft Operations Framework (MOF).

- A. Very High
- B. High
- C. Moderate
- D. Low
- E. Very Low

**Answer: A**

**Explanation:**

**QUESTION NO: 11**

Your customer has one office. All software and hardware purchasing is centralized.

**You need to define the scope of a SAM program assessment for the customer.**

**Which information should you collect?**

- A. current license versions
- B. install, move, add, change (IMAC) activities
- C. list of people responsible for SAM sign-off
- D. quantity of server licenses

**Answer: C**

**Explanation:**

**QUESTION NO: 12**

You collect the following information from a customer:

- Volume license agreements
- Hardware and software inventory procedures

**You need to define the scope of a SAM program assessment for the customer.**

**Which information should you use?**

- A. physical asset locations
- B. preferred software vendor
- C. number of contract employees
- D. number of IT staff

**Answer: A**

**Explanation:**

**QUESTION NO: 13**

You plan to assess your customer's Microsoft SQL Server deployment for license compliance. The customer licenses SQL Server by using per-processor licenses.

**You need to define the scope of the SAM assessment.**

**What should you do?**

- A. Gather all SQL Server Client Access Licenses (CALs).
- B. Gather all Windows Server Client Access Licenses (CALs).
- C. Identify infrastructure groups where SQL Server is installed.
- D. Identify infrastructure groups where SQL Server is accessed.

**Answer: C**

**Explanation:**

**QUESTION NO: 14**

Your customer has one main office in Boston and three branch offices in London, New York, and Paris. All purchasing, software deployment, and inventory is centralized in the New York office. Microsoft Office is installed in only the Paris office. The main data center is in the London office.

**You plan to perform a SAM program assessment of Office for the customer.**

**You need to visit one of the offices to collect data for the assessment.**

**Which office should you visit?**

- A. Boston
- B. London
- C. New York
- D. Paris

**Answer: C**

**Explanation:**

**QUESTION NO: 15**

You plan to perform a SAM optimization assessment for a customer.

**You need to identify the phase during which roles, expectation, and responsibilities are assigned.**

**Which phase should you identify?**

- A. infrastructure analysis
- B. optimization and planning
- C. SAM discussions
- D. workshop preparation

**Answer: D**

**Explanation:**

**QUESTION NO: 16**

You plan to assess the SAM processes of a customer. You communicate roles, analyze the infrastructure, and conduct onsite discussions.

**You need to identify how to improve the SAM processes.**

**What should you do?**

- A. Generate an inventory report.
- B. Generate a SAM planning report.
- C. Develop a project implementation plan.
- D. Perform a SAM optimization assessment.

**Answer: D**

**Explanation:**

**QUESTION NO: 17**

You plan to do a SAM optimization assessment for a customer. The customer has no documented SAM processes or defined roles.

**You need to gather information for the assessment.**

**What should you do?**

- A. Collect sample SAM process documents.
- B. Formally document the customer's SAM processes.
- C. Review the customer's Active Directory forest structure.
- D. Interview managers who have SAM-related responsibilities.

**Answer: D**

**Explanation:**