

Cisco

Exam 700-001

Cisco Video Solution Sales Representative

Version: 6.0

[Total Questions: 50]

Question No : 1

Which approach will resonate with your customer regarding using video for travel reduction?

- A. Video can be used while you travel.
- B. Video eliminates 100 percent of travel costs.
- C. Targeting internal travel can help customers focus on reducing up to 20 percent of current travel costs.
- D. Video reduces travel.

Answer: C

Question No : 2

What is the result when Cisco video products connect people, conversations and data?

- A. Productivity is decelerated.
- B. Business outcomes are decelerated.
- C. Business outcomes are accelerated.
- D. Costs are accelerated.

Answer: C

Question No : 3

How many devices, per person, will users connect to the Internet by the year 2020?

- A. 1
- B. 3
- C. 7
- D. 12

Answer: C

Question No : 4

Which product is JITC certified?

- A. Expressway Core
- B. Expressway Edge
- C. VCS Control
- D. Unified Communications Manager

Answer: C

Question No : 5

Which option contributes to the market leadership that Cisco enjoys?

- A. Android technology
- B. broad end-to-end communications solutions portfolio.
- C. Internet of Things
- D. partnerships with competitor

Answer: B

Question No : 6

Which product is used for H 323 video registration?

- A. Cisco Tele presence content Server.
- B. Cisco Tele Presence management Suite.
- C. Cisco Tele Presence Server.
- D. Cisco VCS Control.

Answer: D

Question No : 7

Which statement describes a difference between the TX9000 and the TX9200?

- A. The TX9000 supports SIP and the TX9200 supports H.323.
- B. The TX9000 has a single row of seating and the TX9200 has two rows of seating