

IBM

Exam C2090-603

IBM System z Solution Sales V6

Version: 6.0

[Total Questions: 52]

Question No : 1

An installed System z customer has asked for assistance determining what size processor would be needed to handle their future growth. They estimate growth of approximately 5% a year for the next five years. Which of the following would be the most appropriate action?

- A. Perform a zCP3000 analysis.
- B. Engage ATS to benchmark the customer workload. Engage ATS to benchmark the customer? workload.
- C. Perform a System z assessment using the RACEv tool.
- D. Use the customer growth estimate and an IBM MIPs chart to project requirement. Use the customer? growth estimate and an IBM MIPs chart to project requirement.

Answer: A

Question No : 2

A customer seems to be only interested in the price of a future computer acquisition. Which of the following is the best way to show that acquisition cost should be only part of their decision-making process?

- A. Perform a zPCR analysis
- B. Perform a zCP3000 analysis
- C. Perform a System z assessment using the RACEv tool
- D. Use the concept of net present value to show how a future price needs to account for the rate of inflation and cost of interest

Answer: C

Question No : 3

A customer has a zBX with z/OS DB2 running on their z196. They want to deploy SAP application servers, but are not sure where they should run. Which is the correct recommendation?

- A. Linux on IFLs because they are closest to the database
- B. zBX POWER blades, because they deliver the best performance
- C. A Fit for Purpose (Best Fit) study to determine the most appropriate platform solution
- D. zBX Intel blades because they deliver the best price/performance

Answer: C

Question No : 4

A customer is interested in the IBM DB2 Analytics Accelerator. They have identified some potential applications and want to know where to begin the process of evaluating the costs and benefits. Which of the following responses meets this need?

- A.** Provide a no cost trial of DB2 Analytics Accelerator for this customer.
- B.** Propose a Services Contract to evaluate the DB2 Analytics Accelerator fit for purpose.
- C.** Recommend an IBM class as the first step to qualifying the DB2 Analytics Accelerator product.
- D.** Provide the customer with a questionnaire they need to fill out. When completed, send the questionnaire to an IBM site for evaluation by SMEs.

Answer: D

Question No : 5

A customer asks the System z specialist to recommend which type of channel (FCP or FICON) to use for z/OS , z/VM and Linux on System z. The customer is concerned about storage attachment. Which of the following list all valid channel options?

- A.** - FCP for z/VM
- FICON for z/OS
- B.** - FICON for z/VM
- FICON for z/OS
- C.** - FCP and / or FICON for z/VM
- FICON for z/OS
- D.** - FCP or FICON for z/VM
- FICON for z/OS and z/VM

Answer: C

Question No : 6

A System z customer has a new CIO. The CIO is concerned about continuous operations

and recovery following a catastrophe. Which of the following addresses this issue?

- A. DR
- B. CBU
- C. GDPS
- D. Parallel Sysplex

Answer: C

Question No : 7

What software pricing option should be considered for a z/OS environment on a stand alone z114?

- A. VWLC and ELA
- B. IPLA or EWLC
- C. AEWLC
- D. PSLC

Answer: C

Question No : 8

A customer is considering Linux solution. There are several competitive solutions under consideration. The System z sales specialist is considering System z Solution Edition for Enterprise Linux or an IBM Enterprise Linux Server. Which of the following is included in these offering?

- A. Predefined hardware, software, services
- B. Predefined hardware, Linux subscription, and Linux services
- C. IBM middleware, Extended Warranty, VMContol
- D. RACF, zAAP , DirMaint

Answer: A

Question No : 9