# HP

## Exam HP2-B104

### HP Imaging and Printing Assessment and Design

**Version: 6.1**

**[ Total Questions:   87 ]**

## Question No : 1

Intowhich four information sub-sets is device discovery data commonly divided?

**A.** connectivity, device, site integration, and usage information
**B.** printer, copier, fax, and scanner information
**C.** device, connectivity,management, and site integration information
**D.** infrastructure, management, workflow, and environment information

**Answer: B**

## Question No : 2

What is an advantage of using the remote discovery tool?

**A.** environmental data is easily collected
**B.** analogue devices are typically best discovered using SNMP-based software tools
**C.** you are able to collect data easily from locally-connected devices
**D.** there is very fast setup and quick availability of results

**Answer: C**

## Question No : 3

What are the phases a document typically goes through during its life cycle?

**A.** capture, edit, store, deliver
**B.** capture, manage, store, deliver
**C.** capture, merge, deliver, store
**D.** create, copy, distribute, discard

**Answer: B**

**Explanation:**
Note:
*Organizations of all types are facing an overwhelming amount of paper and electronic information. HP Capture and Route makes it easy to manage, update, and store this information—accurately and efficiently.

## Question No : 4

Where can you find most of the attributes of and information about a device?

**A.** from the user closest to the respective device
**B.** on the device's front panel
**C.** on the product sticker on the back of the device
**D.** on the device configuration page

**Answer: D**

## Question No : 5

Which statement is true about calculating/estimating monthly page volumes for future recommendation?

**A.** monthly page volumes can be roughly estimated and then verified during the first three months after the new devices roll out
**B.** Monthly page volumes must be traceable and justifiable
**C.** monthly page volume must be defined based on continuous monitoring
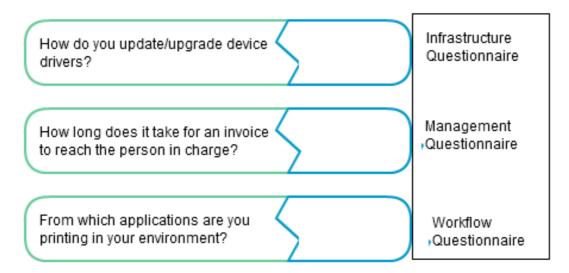**D.** monthly page volumes are less important than total engine count, so they can be neglected
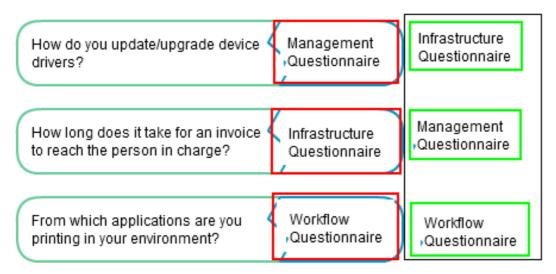
**Answer: C**

## Question No : 6 DRAG DROP

Match the question to its questionnaire.

Drag the options on the right to match the choices on theSide.

| | | Infrastructure Questionnaire |
|---|---|---|
| How do you update/upgrade device drivers? | | |
| How long does it take for an invoice to reach the person in charge? | | Management Questionnaire |
| From which applications are you printing in your environment? | | Workflow Questionnaire |

**Answer:**

| | | Infrastructure Questionnaire |
|---|---|---|
| How do you update/upgrade device drivers? | Management Questionnaire | |
| How long does it take for an invoice to reach the person in charge? | Infrastructure Questionnaire | Management Questionnaire |
| From which applications are you printing in your environment? | Workflow Questionnaire | Workflow Questionnaire |

## Question No : 7

Where are page volumes typically found on an analog copier?

**A.** on the mechanical meter or log-book inside the device
**B.** on the front panel of the device
**C.** in a log-book run by a key user in the department
**D.** in HP Web Jetadmin reports after running a remote discovery

**Answer: A**

**Question No : 8**

What are the key elements of an improve workflow approach? (Select two.)

**A.** create and capture
**B.** capture and control
**C.** capture and secure
**D.** monitor and deliver
**E.** process and deliver

**Answer: B,D**

**Question No : 9**

What are the four steps in the Assessment Methodologies & Measures Overview?

**A.** Search, Assess, Sell, Service
**B.** Qualify, Assess, Analyze, Design
**C.** Qualify, Assess, Discover, Design
**D.** Interview, Discover, Define, Design

**Answer: C**

**Question No : 10**

What are possible pitfalls of collecting device data during a remote discovery? (Select three.)

**A.** SNMP is disabled at the devices
**B.** SNMP is blocked/filtered in routers/switches
**C.** most devices are in sleep mode
**D.** most devices are switched off
**E.** the printer port 9100 is disabled
**F.** the printer only transfers information through PCL and PostScript

**Answer: B,D,E**
**Explanation:** E:
Features added in the release of HP Web Jetadmin 7.6 include:
Ability to send a real test file (of user's choice) over port 9100 instead of internal test page
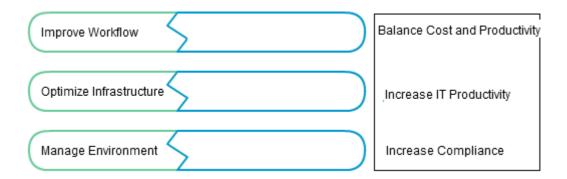
5

via

SNMP

Incorrect:

Not C; Devices in sleep mode would wake up during a remote discovery.

## Question No : 11 DRAG DROP

Match each tier of the HP -tier Imaging and Printing strategy with the customer benefit it provides.

Drag the options on the right to match the choices on theSide.



**Answer:**



## Question No : 12

While on a company tour you notice that most of the devices are locally/PC-connected and

low-end models. What are the possible impacts of this situation? (Select three.)

**A.** desktop/personal devices often have fewer features
**B.** personal/desktop printers generally have higher costs per page
**C.** locally-connected devices typically have more consumables to stock
**D.** no central or remote printer management is possible
**E.** document processes are impacted by printing to locally-connected devices

**Answer: A,B,D**

What typically happens if an organization focuses only on reducing cost-per-page (CPP)?

**A.** the overall printing costs will be reduced
**B.** the TCO can increase
**C.** the CPP cannot be reduced without reducing the TCO
**D.** the total costs stay the same, but other factors automatically increase

**Answer: B**

**Explanation:** Note:

* Total cost of ownership (TCO)

* Traditionally, print procurement decisions have been based purely on the cost of the hardware, maintenance or just the CPP, which is largely characterised by hardware, maintenance and consumable costs. However, this is an incomplete way of assessing print costs.

It does not take into account the ongoing efficiency of the device throughout its lifetime and the direct impact on the bottom line costs. Furthermore the impact of your printing and imaging network on the wider issue of productivity should also be considered.

Studies by Gartner, Inc. show that nearly 80 percent of total IT product costs occur after the purchase of the product, and that nearly half of these costs lie outside the IT department's budget.