

HP

Exam HP2-B84

HP Document Workflow Technical

Version: 6.0

[Total Questions: 60]

Question No : 1

What is a current hardcopy market trend?

- A. More printing is being done on high capacity centralized printers.
- B. The market is moving from a "print and distribute" model to a "distribute and print" model.
- C. More of the information received each day is being printed
- D. The market is moving from a "distribute and print" model to a "print and distribute" model.

Answer: B

Question No : 2

What is the most efficient method for communicating in business, as measured by document speed, cost, and quality?

- A. email
- B. mail
- C. fax or LAN fax
- D. courier

Answer: A

Question No : 3

Which type of costs makes up only 10% of the total cost associated with creating a typical document?

- A. Hard costs
- B. Labor costs
- C. Outsourced costs
- D. Soft costs

Answer: A

Reference:http://h41320.www4.hp.com/ipge/pdf/Spotlight_on_costs_3.pdf(page 2, second paragraph)

Question No : 4

One market trend is that fax users are shifting to which service?

- A. Email
- B. Courier services
- C. LAN fax
- D. DL fax

Answer: A

Reference:<http://apebhconference.files.wordpress.com/2009/09/coopersmith1.pdf>

Question No : 5

What is a major benefit of digital sending versus fax?

- A. Better paper quality
- B. Guarantees that a document is read
- C. Original output quality
- D. Used by everyone

Answer: C

Question No : 6

Ideal target customers for HP Digital Sending solutions are often part of which industry?

- A. paper-intensive
- B. retail
- C. mobile technology
- D. high-tech

Answer: A

Reference:<http://www.orionmarket.com/ProductInfo.aspx?id=1200000300>(first paragraph)

Question No : 7

What is often the reason for document management?

- A. to help with staff reductions
- B. to meet government regulations
- C. to utilize carbonless paper forms
- D. to reduce scanner usage

Answer: A

Question No : 8

What are business benefits of digital sending? (Select two.)

- A. similar cost as using fax
- B. lower network usage
- C. faster access to information
- D. better quality
- E. less use of color printers

Answer: C,D

Question No : 9

Which statement is true about the impact of information availability in daily business?

- A. Most of people's time is spent trying to find the right information
- B. People spend very little time trying to find the right information.
- C. Storing information is a complex process that can be performed only by a CRM solution.
- D. The way a user files information does not impact the availability of the information.

Answer: A