

# HP

## Exam HP2-E28

**Selling HP Virtualization Solutions, Rev.9.41 exam**

Version: 5.1

**[ Total Questions: 78 ]**

**Question No : 1**

How would you best describe virtualization to a CEO focused on business issues?

- A. It is an amalgamation of multiple network storage devices into a single unit.
- B. The layering of applications allows computing resources to be distributed dynamically in real time.
- C. It is the partitioning of a physical server into smaller virtual servers in support of business and IT objectives.
- D. It is an approach to IT that pools and shares resources so utilization is optimized and supply automatically meets demand.

**Answer: D**

**Question No : 2**

Power failures within the data center are best addressed by what type of solution?

- A. network security
- B. data consolidation
- C. business continuity
- D. software as a service

**Answer: C**

**Question No : 3**

Your analysis of a customer environment is that their IT departments prefer to dedicate one server per application, regardless of application type. Which business problem does this opportunity present?

- A. consolidation
- B. network storage
- C. business continuity
- D. mainframe migration

**Answer: A**

**Question No : 4**

Greater than fifty percent of thin clients shipped by HP are deployed in support of which vendor's virtual machine software solutions?

- A. Citrix
- B. RedHat
- C. Microsoft
- D. VMWare

**Answer: D**

**Question No : 5**

HP Adaptive Infrastructure is a component in what major HP strategy?

- A. Infrastructure virtualization
- B. Business Technology portfolio
- C. Business Services Management
- D. Business Information Optimization

**Answer: A**

**Question No : 6**

Blade servers currently represent about what percentage of industry-wide x86 server revenue?

- A. 10%
- B. 20%
- C. 35%
- D. 45%

**Answer: B**

**Question No : 7**

What is the fastest growing storage connectivity technology?

- A. DAS
- B. iSCSI
- C. ESCON
- D. Fibre Channel

**Answer: B**

**Question No : 8**

Which statement is true regarding the Blade server market?

- A. Sun has a dominant market share.
- B. HP has a dominant market share.
- C. HP, Sun, and Dell have about equal market share.
- D. Cisco has a slight market share lead over HP.

**Answer: B**

**Question No : 9**

According to a recent survey of global customers sponsored by HP, the vast majority of enterprises expect to virtualize what percent of their IT environments by 2010?

- A. 15%
- B. 25%
- C. 50%
- D. 75%

**Answer: B**

**Question No : 10**

The customer wants to balance resources real-time to provide optimal performance and service levels.

To balance utilization, which HP software provides drag-and-drop ease to move server profiles across physical and virtual servers?

- A. Insight Control
- B. VSE Capacity Manager
- C. Insight Dynamics - VSE
- D. Systems Insight Manager

**Answer: C**

**Question No : 11**

Which desktop solution is a device that connects over a network to a server, where the bulk of the processing takes place?

- A. rich client
- B. thin client
- C. blade PC
- D. blade workstation

**Answer: B**

**Question No : 12**

What type of virtualization derives many of its benefits from the performance advantages in array controller architectures, the ability to connect easily to switches and/or host adapters, and neutrality in presenting virtualized capabilities to hosts?

- A. server-based
- B. storage-based
- C. network-based