



# Selling HP Cloudsystem and Converged Infrastructure Solutions Delta Exam

Version: 6.0

[ Total Questions: 40 ]



# **Question No: 1**

According to a research study conducted by IDC, it takes IT organizations more than 20 days to deploy a new application in a traditional environment. How long does deploying a converged infrastructure solution take?

- A. less than 5 days
- B. less than6days
- C. less than 15 days
- D. less than 20 days

#### **Answer: B**

Reference:http://h17007.www1.hp.com/tw/en/converged-infrastructure/ci-mm.aspx(see the bulleted points on the page – first bulleted point)

# **Question No: 2**

What is a drawback of having a high number of legacy applications in rigid siloes on separate infrastructure islands?

- **A.** It is difficult for IT to perform system maintenance task with business users.
- **B.** It is difficult for IT to maintain service level agreements and keep up with the speed of business.
- **C.** It is difficult for IT to provide accurate assessments of the server and storage requirements and manage software updates.
- **D.** It is difficult for IT to predict resource requirements on a three-year rolling plan.

#### **Answer: C**

# **Question No: 3**

Why would a customer need cloud-bursting options?

- **A.** to enable them to automatically access additional services when private resources have been fully used
- B. to meet big data demands and maximize data reliability and security
- C. to allow additional users to access a particular service



**D.** to ensure resources can be effectively used and reallocated without human intervention

#### **Answer: B**

Reference:http://h18006.www1.hp.com/storage/pdfs/4AA3-6847ENW.pdf(page 2)

#### **Question No: 4**

HP CloudSystem Enterprise lets your customers substantially increase organizational agility, enabling them to rapidly respond to changing demands. What is one of the key benefits of this?

- **A.** They are able to increase storage utilization and reduce the overall administration burden.
- **B.** They reduce the amount of network bandwidth needed to deploy new services.
- **C.** They gain the ability to virtualize existing environments and increase operations and administration efficiency.
- **D.** They gain the ability to scale and flex capacity in seconds, not hours, days or weeks.

# **Answer: C**

Reference:http://h20195.www2.hp.com/v2/GetPDF.aspx/4AA3-8791ENW.pdf(page 1, last paragraph)

# **Question No:5**

Which HP solution allows customers to deploy turnkey private and public clouds with full cloud service automation?

- **A.** HPAppSystem
- B. HP CloudSystem Enterprise
- C. HP BladeSystem
- D. HPVirtualSystem

#### **Answer: B**

Reference:http://www.slideshare.net/HPenterprise/hp-cloud-computing-creating-cloud-solutions-with-hybrid-delivery(slide 12)