

HP

Exam HP2-E53

Selling HP Enterprise Solutions

Version: 6.5

[Total Questions: 63]

Question No : 1

Which HP storage solution is used in the HP VirtualSystem VS2?

- A. HP P4800 Lefthand
- B. HP P6000 EVA
- C. HP P8500 XP
- D. HP P10000 3PAR

Answer: A

Reference: <http://h10010.www1.hp.com/wwpc/us/en/sm/WF05a/457757-457757-5075951-5163280-5163276-5163473.html?dnr=1> (What's new, first bulleted point)

Question No : 2

According to the 2011 VMware channel survey, how much was spent on hardware and services for every \$1 spent on virtualization software?

- A. 58
- B. no
- C. S12
- D. J14

Answer: D

Question No : 3

Which step is omitted in the process of obtaining an HP VirtualSystem?

- A. develop proposed complex design
- B. deploy
- C. install and validate with planned workload
- D. order as a completely configured system

Answer: A

Question No : 4

Which HP system can be upgraded to a full HP CloudSystem?

- A. HP CloudSystem VS1
- B. HP DL980
- C. HP VirtualSystem MC1
- D. HP VirtualSystem VS2

Answer: D

Reference: <http://h17007.www1.hp.com/us/en/whatsnew/june/060611-6.aspx#/2> (last bulleted point on the page)

Question No : 5

On which key HP capabilities is HP CloudSystem based? (Select two.)

- A. HP Cloud Automation software
- B. HP Insight Control
- C. HP Converged Infrastructure
- D. HP Superdome 2
- E. HP BladeSystem Matrix

Answer: A,C

Reference: <http://www8.hp.com/us/en/business-solutions/solution.html?compURI=1079449#tab=TAB2> (first paragraph)

Question No : 6

Which HP VirtualSystem is appropriate for a customer who wishes to deploy a high-volume, mission-critical SAP application?

- A. VirtualSystem VS1

- B. VirtualSystem CV2
- C. VirtualSystem VS3
- D. VirtualSystem MC1

Answer: C

Question No : 7

According to research by Burson-Marsteller, what is the key approach to resolving the issue that there is a huge gap between the need for business agility and the current agility of businesses?

- A. Deploy a Business Intelligence system.
- B. Design and build an Enterprise Data Warehouse.
- C. Initiate a technology infrastructure transformation.
- D. Initiate an information lifecycle management project.

Answer: A

Reference: <http://www.computerworld.com.sg/tech/data-center/technology-drives-business-agility/> (3rd paragraph)

Question No : 8

Your customer is currently taking approximately 20 days to deploy new applications within their traditional IT environment. You are aware that recent industry research shows that implementing a Converged Infrastructure could significantly reduce deployment times. If your customer used Converged Infrastructure solutions, what could be their new deployment timeframe?

- A. 5 days
- B. 8 days
- C. 12 days
- D. 17 days

Answer: C

Question No : 9

Why are customers struggling to manage their IT infrastructures with more than 70% of their resources being trapped in operations, problem resolution, and maintenance activities?

- A. Demands from business users are on the increase, leading to a long list of projects that need to be completed.
- B. Multi-vendor solutions require increased management time, and IT resources are stretched to the limits.
- C. Service and Help-Desk calls are consuming an ever-increasing amount of time to resolve by server and storage administrators.
- D. A high degree of legacy and current applications are in rigid siloes on separate infrastructure islands.

Answer: D

Question No : 10

Your customer has a mature virtualized environment and wishes to build an IT infrastructure that reduces costs and enables rapid delivery of new solutions for the business by enabling services across public, private, and hybrid clouds. Which HP solution would be the most appropriate to recommend?

- A. HP CloudAgile
- B. HP VirtualSystem
- C. HP CloudSystem
- D. HP CloudStart

Answer: C

Reference: <http://h18006.www1.hp.com/storage/pdfs/4AA3-4548ENW.pdf> (page 3, right side content column, first paragraph)

Question No : 11

If an existing configuration with 10 G5 servers and 10 G6 servers is transitioned to a configuration with eight Gen8 servers, how long will it take until payback is achieved?