HP

Exam HP2-E59

Introduction to Selling Servers, Storage, Networking and Services

Version: 8.1

[Total Questions: 70]

Question No : 1

Why does HP use the term polymorphic storage to describe HP 3PAR StoreServ storage?

A. Because it is future proof in that it exists in several forms and can grow with freedom in any direction
B. Because it includes patented variable chunking with intelligent container matching for faster backups
C. Because it can achieve twice the VM density in physical VMware vSphere environments
D. Because it reduces storage capacity by up to 50% thus increasing free disk capacity, while decreasing service and support costs

Answer: A

Explanation:

Unlike the dozens of fragmented storage products provided by other vendors, HP Converged Storage provides a single storage system architecture with common data services for block, object and file applications—delivering "polymorphic" simplicity—capable of meeting any need at any scale.

Note: Polymorphic
Existence in several forms, shapes, & sizes

Redefining Storage Simplicity with HP Converged Storage

Question No : 2

Which HP series of network switches is unmanaged?

A. HP 1400-series switches
B. HP 1800-series switches
C. HP 1900-senes switches
D. HP 2500-series switches

Answer: A

Explanation:

The HP 1410 Switch series swicthes are fixed configuration fanless, unmanaged Gigabit and Fast Ethernet switches.

Question No : 3

Which benefit does an HP Care Pack offer that the HP standard product warranty does not?

A. Firmware and software upgrades
B. Replacement of defective parts
C. Support outside of standard business hours
D. Troubleshooting support

Answer: D

Explanation:

HP Care Pack Service include: Software Technical Support
Receive software support for HP and select third-party vendors directly from experienced response center engineers.
HP Software Support Service provides comprehensive software services for HP software and select third-party products.

References:

Question No : 4

What is the difference between computer memory and computer storage?

A. Computer memory is the storage hierarchy; computer storage is a subset of the computer memory.
B. Computer memory handles data from input devices; computer storage handles data from output devices.
C. Computer memory is the fast, volatile data-retention technologies; computer storage is the slower, permanent data-retention technologies.
D. Computer memory includes the arithmetic unit of the CPU; computer storage includes the control unit of the CPU.

Answer: C

Question No : 5

Your healthcare customer wants to add a separate location for a family practice. They want the new location to have seamless integration into the main location network and support a maximum of five users. Which cost-effective HP networking solution should you recommend?

A. HP FlexManagement with an HP OfficeConnect switch
B. HP FlexFabric with an HP 2920 series switch
C. HP FlexFabric with an HP M220 access point
D. HP FlexBranch with an HP MSR930-series router

Answer: A

Explanation:
HP OfficeConnect switch is for the small home or business network.

Question No : 6

What does ease of integration mean as one of the important IT trends for small and medium business?

A. Full integration between security, ease of use, and scalability in computing
B. Integration toward the right computing environment to meet future requirements
C. Integration toward simplified growth with cost controls
D. A totally integrated solution across server, storage, and network infrastructures

Answer: D

Question No : 7

What is the difference between a network switch and a network router?

A. A network switch connects devices for communication via Ethernet; a network router connects networks to enable communication between them.

B. A network switch enables device connections over wireless networks; a network router enables network communications over wireless networks.

C. A network switch enables multiple devices to share the same monitors; a network router enables devices to use multiple monitors.

D. A network switch connects networks to enable communication; a network router connects devices for communication over Ethernet.

Answer: A

Question No : 8

Which statement about types of care available from HP Technology Services is true?

A. HP Foundation care offers only hardware services while HP Core Services care offers hardware and software services.

B. HP Reactive care offers only the standard warranty and on site services while HP Core Services care offers full solution support

C. HP Foundation care offers only reactive support while HP Proactive care offers reactive support and proactive support.

D. HP BreakFix care offers only hardware repairs while HP Core Services care offers software and hardware support.

Answer: C

Explanation:

* HP Foundation Care offers reliable and consistent support to help resolve problems and keep

systems up and running. It consists of:

/ Reactive hardware and software support, which includes remote and onsite problem diagnosis

and support with call-to-repair commitments

Etc.

* HP Proactive Care integrates proactive and reactive hardware and software support elements

to help you get superior value out of your IT investments. Proactive Care includes:

• HP Proactive Care Service for x86 platforms

• Proactive Support for HP Integrity and HP NonStop servers with HP Critical Service and Proactive 24

Note:

The HP support services portfolio comprises:

• HP Foundation Care Services

• HP Proactive Care Services

• HP Datacenter Care Service

• HP Lifecycle Event Services

References:

Question No : 9

What are three value propositions of HP Simply StoreIT solutions?

A. Highly secure, highly available, and highly efficient
B. Easy to configure, easy to buy and easy to use
C. Simple to manage, affordable to own, and reliable to operate
D. Simple to install, simple to configure, and energy efficient

Answer: A,C,D

Explanation:

The Simply StoreIT program takes the stress out of storage with solutions that are easy to manage, affordable to own, and reliable to operate.

References:

Question No : 10

What are three types of care that HP Technology Services provides? (Select three.)

A. Proactive Care
B. Personalized Services
C. Flexible Care
D. Simplified Care
E. Lifecycle Event Services
F. Foundation Care

Answer: A,E,F

Explanation:

A:

/ HP Proactive Select – A flexible way to purchase services to fit your environment with an extensive menu of HP Proactive Select event and technical services, such as on-site firmware

upgrades, health checks, assessments, and education

/ HP Proactive Care 24x7

/ HP Proactive Care Personalized Support – An option—if you have HP Proactive Care—to bring increased personalization of the Proactive Care support experience through the assignment of an Account Service Manager who provides IT best practice advice to help address IT issues and projects

E: HP Lifecycle Event Services are available directly from HP and through our global network of authorized ServiceONE Support Partners.

F: HP Foundation Care Services feature a blend of core and technology-specific support services, giving you more choice and simplicity when planning IT support. Foundation Care Services include a range of service options, from 24 x 7 remote and onsite support, to personalized SLAs.

Foundation Care Services are available directly from HP and through our global network of authorized ServiceONE Support Partners.

Question No : 11

What is unified in the HP unified communications capability?

A. Wireless communication with Ethernet communication
B. Device configuration management communication and user authentication communication
C. Device-to-device communication with device-to-network communication
D. Secure communication with non-secure communication

Answer: A

Question No : 12