HP

Exam HP2-H35

Sales Essentials of HP Workstations

Version: 6.1

[Total Questions: 50]

Question No : 1

What is a feature of an Ultrabook?

A. Thunderbolt 2
B. DreamCoior
C. mil spec rated
D. thin and light design

Answer: A
Reference:

http://www8.hp.com/us/en/hp-news/press-release.html?id=1473065

Question No : 2

How can HP workstations benefit customers who have traditionally used business desktops in the geospatial market?

A. By ensuring that customer data is secure and private
B. By relieving bottlenecks that slow down data prep and analysis of large data sets
C. By providing ISV certified support for Microsoft Office applications
D. By providing Thunderbolt technology that improves the speed of international communications

Answer: B

Question No : 3

Which HP workstation is ideal for protecting and centralizing data?

A. HP Z230 workstation
B. HP Z desktop workstation
C. HP DL380Z virtual workstation
D. HP ZBook mobile workstation

Answer: D

Reference:

http://h20195.www2.hp.com/v2/GetPDF.aspx/4AA4-8083ENW.pdf

Question No : 4

Which qualities are the focus when moving from HP EliteDesk computers to HP workstations?

A. Security, form factor, and ergonomics
B. Durability, configurability, and extendibility
C. Reliability, performance, and expandability
D. Footprint, efficiency, and power

Answer: C
Reference:

http://www8.hp.com/ca/en/products/desktops/product-detail.html?oid=5387466

Question No : 5

What is a key value to customers in product development who use complex applications, such as Autodesk?

A. Network manageability
B. System designed for recyclability
C. Display privacy
D. ISV certifications

Answer: D
Reference:

http://h20195.www2.hp.com/v2/GetPDF.aspx/4AA5-0490ENW.pdf

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Question No : 6

What is the computational creation and manipulation of visual data?

A. NAND technology
B. Scanning technology
C. Graphics technology
D. Printing technology

Answer: A

Question No : 7

How do HP workstations improve a user's return on investment?

A. Providing the lowest possible purchase price
B. Installing 32-bit operating system
C. Incorporating high reliability components
D. Having a selection of form factors

Answer: D
Reference:

http://h10010.www1.hp.com/wwpc/pscmisc/vac/us/product_pdfs/Multi-Processor_WhitePaper_090611.pdf

Question No : 8

What does the suffix x indicate in the model names of HP 224x and HP Z27x Z displays?

A. DreamColor
B. CMYK compatibility
C. Thunderbolt
D. Display Port 1.1

Answer: B