



Selling HP Client Virtualization Solutions

Version: 6.0

[Total Questions: 50]

http://www.maitiku.com QQ:860424807



Question No:1

What is a benefit of virtualized clients that is important to end-users?

- A. Simplified management
- **B.** Lower costs
- **C.** Fast, PC-like performance
- D. Unprecedented data security

Answer: C

Reference:

http://www8.hp.com/h20195/v2/getpdf.aspx/4AA5-5283ENN.pdf?ver=1.0

Question No : 2

What does virtualization mean?

A. the act of allocating server resources to create a non-physical desktop environmentB. the act of isolating various applications within an operating system to enable virtual

security

C. the act of creating additional threads in an application to improve computer processing speed

D. the act of speeding up computer processing through overclocking

Answer: D

Question No:3

What does the HP StorageWorks XP Disk Array enable a customer to do?

- A. manage an unlimited number of virtual clients
- B. virtualize nearly 250 petabytes
- C. virtualize nearly 500 desktops
- D. pushesvirtual images to thin clients

Answer: B



Question No:4

What is HP ThinState?

A. thin-client application for load balancing session state across servers
B. an HP network optimization tool for thin clients
C. an HP exclusive thin-client image capture tool (§) a Microsoft product for managing devices across the enterprise

Answer: B

Reference:

http://h10010.www1.hp.com/wwpc/pscmisc/vac/us/product_pdfs/HP_t610_Data_Sheet.pdf

Question No : 5

How can HP thin clients extend the benefits of client virtualization?

- A. They improve color integrity and increase graphical performance.
- **B.** They maximize workspace and improve power efficiency up to 80%.
- **C.** They increase computing power and provide backups of local hard drives.
- **D.** They decentralize data and extend storage capabilities across desktops.

Answer: D

Reference:

http://www.hp.com/hpinfo/newsroom/press_kits/2012/enterpriseapps2012/Client_Virtualizat ion_Services.pdf

Question No : 6

According to MarketBridge, what are the top reasons that customers choose thin clients