

HP Exam HP2-N31

Selling HP BSM Solutions

Version: 6.0

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Question No: 1

Which BSM capability acts as the integration hub and metrics warehouse between the infrastructure and application teams?

- A. Application Performance Model (APM)
- **B.** Heads-up Display Monitoring (HUDM)
- C. Run-time Service Model (RTSM)
- **D.** Business Process Monitoring (BPM)

Answer: D

Question No: 2

Which key customer persona is most likely associated with and involved in Application Performance management?

- A. Chief Marketing Officer
- B. Senior Project Manager
- C. Quality Assurance Director
- **D.** Director of Operations

Answer: B

Question No: 3

Which key value statements are used in support of the CIO persona discussions that promote the value of employing the BSM solution in their IT environment? (Select two)

- **A.** HP BSM does not integrate with third-party monitoring products; however, it does provide alternative monitoring solutions to replace those applications and create new event-based monitoring scripts.
- **B.** HP BSM includes tools to prevent, manage, optimize, integrate, and automate the IT environment to reduce operating costs, improve service levels, and innovate with less risk.
- **C.** HP BSM combines application, system, and network solutions to deliver a comprehensive view of IT business services.
- **D.** HP BSM uses the SiteScope product to monitor internal and remote network devices while providing agentless monitoring support.
- E. HP BSM maintains an industry proven practice to create a semi-automated process



supporting its limited cross-domain functionality and predictive analytics reporting.

Answer: A

Question No: 4

Which System Management business challenges are solved by implementing HP's BSM solution? (Select two.)

- A. saving time and money via an automated time tracking application
- B. improving operations through greater system visibility
- **C.** lowering costs around improved team efficiency
- **D.** reducing data center power consumption
- E. tracking quality errors in application testing

Answer: B,C

Question No:5

Which Network Management business challenges do IT executives face that are solved through BSM? (Select two.)

- A. reducing costs through tool consolidation
- **B.** reducing data center power consumption
- C. monitoring security breaches more effectively
- **D.** meeting and reporting on compliance and regulatory requirements
- E. providing better asset management tracking

Answer: C,D

Question No: 6

Which IT activities are supported by the BSM Systems Management Solution? (Select two.)

- **A.** providing cross-domain visibility of IT infrastructure events to remove duplication
- B. proactively enforcing policy and compliance reporting