



Selling HP IT Performance Suite Solutions

Version: 6.0

[Total Questions: 40]

http://www.maitiku.com QQ:860424807



Question No:1

According to HP, which business challenges have a direct impact on IT? (Select three.)

- A. monetary depreciation in the international credit markets
- B. fuel costs
- C. compliance and risk
- D. evolving business models
- E. uncertain immigration policies
- F. economic uncertainty

Answer: C,D,F

Question No : 2

Which type of system does HP recommend that every IT business leader have to guide management decisions?

- A. Performance System
- **B.** Server Deployment System
- C. Desktop Deployment System
- D. Network HUD Panel System

Answer: A

Question No:3

How does HP help an organization link operations and applications together for more efficiency?

A. Applications and operations are tightly linked by providing metrics, out-of-the-box integrations, and key performance indicators across silos to provide a big-picture view of business services across the organization.

B. HP does not combine data from applications and operations but, instead, segregates it in compliance with security requirements by federal and international governing organizations.

C. HP keeps application and operational data separate so it can be compared against each other to determine best-in-class metrics.

D. HP uses third-party tools to integrate application and operations with key web-based



technology.

Answer: A

Question No:4

What are challenges that prevent better, faster outcomes for Application Delivery? (Select three.)

- A. quality
- B. server power and cooling consumption
- C. real-time visibility into rapid change
- **D.** change readiness
- E. network performance
- F. predictability

Answer: C,E,F

Reference:http://www.enterprisecioforum.com/en/blogs/judy-redman/3-key-it-application-delivery-trends-clo

Question No:5

Which statement about HP products is correct?

A. The Executive Scorecard is the official name of the complete, integrated, instrumented suite of HP Software solutions; the IT Performance Suite is top-level scorecard in the HP IT Performance Suite.

B. The Executive Scorecard describes the products within the mission dashboard.

C. The IT Performance Suite is a product that collects KPIs from the Enterprise and displays them in the ITPS mission dashboard or HUD display.

D. The IT Performance Suite is the official name of the complete, integrated, instrumented suite of HP Software solutions; the Executive Scorecard is top-level scorecard in the HP IT Performance Suite.

Answer: D

Reference:http://www.hp.com/hpinfo/newsroom/press/2011/110601xa.html(4th paragraph)