



# **Selling HP BusinessService Automation Solutions**

Version: 6.0

[ Total Questions: 50 ]



# **Question No: 1**

Which IT process is supported by the Business Service Automation (BSA) Network Automation solution?

- **A.** BSA Network Automation enables the automated configuration of HP-specific network devices.
- **B.** BSA Network Automation maintains an industry proven practice to create a semiautomated process supporting its limited cross-domain functionality and predictive analytics reporting.
- **C.** BSA Network Automation ensures automated compliance of physical network devices only
- **D.** BSA Network Automation enforces network device policies and compliance standards in a heterogeneous network environment.

**Answer: D** 

#### **Question No: 2**

Which server management challenges are faced by operations personnel and solved through Business Service Automation's Server Automation solution? (Select two.)

- A. How can I better monitor security breaches?
- **B.** How can I improve time-to-value in the provisioning of application development environments?
- **C.** How can I pre-empt events before they cause an outage?
- **D.** How do I guarantee my service desk tickets are prioritized?
- **E.** How do I ensure that I have the latest security updates installed in my server environments?

**Answer: B** 

## **Question No: 3**

Which HP value best resonates with the persona involved in server management?

- A. agile and efficient provisioning of physical and virtual environments
- B. application to spindle visibility
- C. automated compliance of heterogeneous network devices



**D.** proactive performance monitoring of public cloud environments

**Answer: A** 

# **Question No: 4**

Which key customer persona is most likely associated with and involved in Operations Orchestration?

- A. Chief Information Officer
- B. Director of Infrastructure and Operations
- C. Vice President of Operations
- D. Security and Compliance Officer

**Answer: C** 

# **Question No:5**

Which database and middleware management challenge is faced by the Vice President of Operations and solved through Business Service Automation's Database and Middleware Automation solution?

- A. high database-database administrator ratio
- B. database and middleware incident ticket management
- C. low database-database administrator ratio
- **D.** unauthorized security breaches of back-end databases powering customer facing websites

**Answer: C** 

#### **Question No: 6**

Which HP value best resonates with the persona involved in Operations Orchestration (00) management?

- **A.** OO provides alerts to system abnormalities and events before they cause an outage.
- **B.** OO automates the incident prioritization within service desk systems.



- **C.** OO provides a flexible authoring environment enabling rapid time-to-value through a drag-and-wire visual interface.
- **D.** OO provides proactive event monitoring for both private and public cloud environments.

#### **Answer: C**

Reference:http://www.hpdiscoveronline.com/media/files/downloads/Non-FilmedSessions/TB2703\_Mubashir.pdf(slide 8, second sentence on the page)

# **Question No:7**

Which HP value best resonates with the persona involved in database and middleware management?

- A. provisions database environments utilizing industry best practices
- **B.** proactive performance monitoring of databases that reside in a public cloud environment
- C. guarantees that database-related service desk tickets are prioritized
- **D.** prevents unauthorized security breaches of back-end databases powering customer facing websites

**Answer: A** 

## **Question No:8**

Which IT processes are supported by the Business Service Automation solutions? (Select two.)

- A. prioritizing incident management
- **B.** automating asset and license management
- **C.** speeding mean-time-to-resolution (MTTR)
- **D.** providing alerts to system abnormalities and events before they cause an outage
- **E.** reducing human error created by manual scripting processes

Answer: B,C

## **Question No:9**