

HP

Exam HP2-N55

Selling HP Enterprise Content Management Solutions

Version: 6.0

[Total Questions: 40]

Question No : 1

What is an example of a policy?

- A. Finding duplicates and moving to lower cost storage, archiving, disposing, or declaring as a record
- B. The lifecycle of a document from creation through to presentation in court
- C. Connecting information in remote sites to all mobile workers' access
- D. The ability to digitize paper process

Answer: C

Question No : 2

What percentage of the total content within an organization is declared as records?

- A. 3-5%
- B. 7-10%
- C. 25-30%
- D. 85-90%

Answer: B

Question No : 3

What is a primary concern of a CCO?

- A. Compliance with regulatory requirements
- B. Managing silos of information in different repositories
- C. Managing data growth while reducing IT cost and complexity
- D. Improving yield and increasing customer loyalty

Answer: A

Question No : 4

What does ECM without borders allow customers to do?

- A. Digitize the paper process
- B. Access content aware workflow
- C. Determine records from non-records
- D. Enable access across repositories through search

Answer: B

Reference:

<http://www.autonomy.com/work/news/details/hym5sgog>

Question No : 5

What percentage of organizations report that poor electronic record keeping is causing problems with their regulators?

- A. 13%
- B. 25%
- C. 31%
- D. 51%

Answer: C

Reference:

<http://www.aiim.org/About/News/Electronic-Records-Management-One-Step-Forward-Two-Steps-Back>

Although electronic recordkeeping has become a must, many organizations are still taking a haphazard approach, according to the latest AIIM survey on information governance. Senior management seems to be ignoring the risks; in fact, 31 percent of responding organizations report that poor electronic recordkeeping is causing problems with regulators, auditors and courts. - See more at: <http://www.aiim.org/About/News/Electronic-Records-Management-One-Step-Forward-Two-Steps-Back#sthash.gaxqtZP4.dpuf>

Question No : 6

What percentage of the Global 100 law firms uses HP Worksite?