



# Selling HP Superdome 2 Server Solutions

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### **Question No:1**

Which of these factors is the key reason that mission-critical system reliability has worsened in recent years?

- A. Increased system complexity has led to an increase in human errors.
- B. Hardware is becoming less reliable as more demands are placed on it.
- C. Software is becoming less reliable as more demands are placed on it.
- **D.** Software support tools are inadequate.

### **Answer: A**

## **Question No : 2**

Which product did HP announce that heralds the Industry's first mission-critical Converged Infrastructure?

- A. a new version of HP-UX 11i v3
- B. new VMware clustering software
- C. new ProLiant G7 server blades
- D. new Integrity systems optimized for the Converged Infrastructure

### Answer: D

# **Question No:3**

According to a recent Gartner Group analysis, since 2005 average unplanned downtime on mission-critical applications has risen by which percentage?

- **A.** 26%
- **B.** 36%
- **C.** 46%
- **D.** 56%

**Answer: D** 

### **Question No:4**



After extended downtime, which of these factors impact business performance and business risk exponentially? (Select two.)

- A. revenue
- **B.** productivity
- **C.** damaged reputation
- **D.** financial performance
- E. other expenses

### Answer: A,C

#### Question No : 5

Which characteristic of the new HP Integrity servers is the most crucial in satisfying customers who expect mission-critical applications to be used over numbers of years?

- A. The new servers employ only half of the data center footprint.
- **B.** The new servers have a stable CPU roadmap, committed for three generations.
- **C.** The new servers use 30% less power per core.
- **D.** The new servers help to increase asset utilization, reducing capital expenses up to 40%.

#### Answer: D

### **Question No:6**

Which of these mission-critical challenges pertains to Healthcare only?

- A. Every minute of downtime equals one minute of lost revenue.
- B. Production comes to a grinding halt.
- C. Patient outcomes depend on 24x7 access to data.
- **D.** Customer retention and fraud detection is at risk.

### Answer: C

### **Question No:7**

HP talked to many customers about what was needed for modern mission-critical