

# HP

## Exam HP2-Q06

### Selling HP BCS Solutions

Version: 6.0

[ Total Questions: 50 ]

**Question No : 1**

According to estimates from the U. S Bureau of Labor, what percentage of companies that suffer a significant data loss are out of business within five years?

- A. 63%
- B. 73%
- C. 83%
- D. 93%

**Answer: D**

Reference:<http://www.korteksolutions.com/services-solutions/business-continuity-planning/>

**Question No : 2**

HP claims that as a result of the developments outlined in HP Project Odyssey, system reliability will increase 68x. Against what was the comparison?

- A. the HP DL980 server
- B. a mainstream competitor's system
- C. the previous generation of Integrity server
- D. the previous generation of Superdome

**Answer: C**

Reference:[http://www.hp360.hr/Prezentacije\\_PDF/HP%20360\\_Boris%20Bauk.pdf\(12thslide\)](http://www.hp360.hr/Prezentacije_PDF/HP%20360_Boris%20Bauk.pdf(12thslide))

**Question No : 3**

Up to what percentage can customers expect to reduce total cost of ownership (TCO) by using HP CloudSystem Matrix for HP-UX?

- A. 26%
- B. 36%
- C. 46%

D. 56%

**Answer: D**

Reference:<http://www8.hp.com/us/en/business-solutions/solution.html?compURI=1167850>(Second bulleted point on the page)

**Question No : 4**

Your customer's IT department is upgrading from a sole "supplier" or builder of services. What is the next generation IT department expected to deliver?

- A. IT will continue to develop new applications in-house to meet business needs.
- B. IT will become the builder AND the broker of IT services.
- C. IT will be outsourced to public and private cloud providers.
- D. IT will determine the business and IT Strategy and take greater control of budgets.

**Answer: D**

**Question No : 5**

Which HP Storage platform is recommended for the Medium Matrix Starter Kit with HP BL970 i2 Blades?

- A. P4000 Lefthand
- B. P6000 EVA
- C. P9500 XP
- D. 3PAR F Series

**Answer: D**

**Question No : 6**

How long does it take to provision a new service in an HP Mission Critical Converged Infrastructure?

- A. less than two hours
- B. less than one day
- C. less than two days
- D. less than five days

**Answer: A**

Reference:<http://h20195.www2.hp.com/v2/GetPDF.aspx/4AA2-8530ENW.pdf>(page 2, provision and modify infrastructure and applications in minutes)

**Question No : 7**

What is a defining feature of HP iCAP?

- A. creates soft partitions in Superdome 2
- B. It can cut the cost of common data center tasks by up to 40%.
- C. It can minimize capital expenditure on Disaster Recovery systems
- D. It eliminates server sprawl

**Answer: C**

Reference:[http://h18004.www1.hp.com/products/quickspecs/12551\\_div/12551\\_div.HTML](http://h18004.www1.hp.com/products/quickspecs/12551_div/12551_div.HTML)

**Question No : 8**

How many HP Integrity Virtual Machine partitions can be created in each processor core?

- A. 5
- B. 12
- C. 20
- D. 100

**Answer: C**

Reference:[http://h18004.www1.hp.com/products/quickspecs/12715\\_div/12715\\_div.HTML](http://h18004.www1.hp.com/products/quickspecs/12715_div/12715_div.HTML)(S hared resources)