HP

Exam HP2-T18

Selling HP ProLiant Server Solutions

Version: 6.0

[Total Questions: 113]

Topic 1, Volume A

Question No : 1 - (Topic 1)

Which type of customers face challenges that are addressed by HP BladeSystems?

A. startup businesses without dedicated IT staff
B. new customers implementing their first SAN storage arrays
C. customers in emerging business markets with new rack servers
D. enterprise customers looking to postpone migrating their data centers

Answer: C

Question No : 2 - (Topic 1)

What are the key pillars where HP applies its research and development resources? (Select three.)

A. advanced training and education
B. power and cooling efficiency
C. strong partnerships
D. new technology development
E. business production processes
F. insight into solving customer problems

Answer: B,D,E

Question No : 3 - (Topic 1)

Which statement regarding ProLiant iVirtualization is true?

A. VMware ESXi is supported on ProLiant SL G6 series servers.
B. Parallels Virtuozzo Containers ship standard on ProLiant server blades.
C. Applications must be installed on ProLiant G6 SD flash memory devices.
D. Citrix or VMware is installed on a USB key or SD card inside the server.

Answer: D

Question No : 4 - (Topic 1)

Solid state storage is an emerging technology for disk drives. The latest drive designs meet the capacity, performance, and reliability requirements of a ProLiant server environment. Which ProLiant G6 server series features solid state drives?

A. ProLiant BL G6 servers
B. ProLiant DL G6 servers
C. ProLiant ML G6 servers
D. ProLiant SL G6 servers

Answer: A

Question No : 5 - (Topic 1)

Which customer pain points can be relieved through virtualization? (Select two.)

A. data vulnerability
B. low system utilization
C. high IT operational costs
D. processing power demands
E. resource-intensive applications

Answer: B,D

Question No : 6 - (Topic 1)

Which HP server blade is designed for SMB customers and small business sites?

A. ProLiant BL2x220c
B. ProLiant BL260c
C. ProLiant BL685c
D. Integrity BL860c

Answer: B

Question No : 7 - (Topic 1)

Your financial services customer is concerned about the security of their electronic transactions. They have asked you to recommend a hardware-based security technology that will enable them to store passwords and encryption keys. What should you recommend for this customer?

A. a ProLiant ML150 G6 with Turbo Boost Technology
B. a ProLiant DL160 G6 with HP SIM and WebIM Agents
C. a ProLiant DL370 G6 with the TPM option
D. a ProLiant BL685c G6 with Flex-10 support

Answer: C

Question No : 8 HOTSPOT - (Topic 1)

Your customer is transforming their existing data center because the dynamic nature of their business requires that they respond rapidly to market changes. They want faster deployment and serviceability of their servers. Which HP ProLiant server solution should you propose for this customer?

Answer:

Question No : 9 - (Topic 1)

The CIO priorities categorized in the exhibit capture an understanding of current business priority trends. What can you accomplish by focusing on these trends?

A. By becoming familiar with the customer's daily operation process, you can avoid problems when defining IT outcomes.
B. By learning to measure success in IT statistics, you can pinpoint areas of focus to deliver added value.
C. By understanding the customer's most desired business outcomes, you can tailor a solution to fit a specific need.
D. By focusing on the customer's service-level agreements, you can establish expectations

regarding ongoing IT projects.

Answer: C

Question No : 10 - (Topic 1)

Which HP server blade is designed specifically to be the backbone of a virtualization infrastructure?

A. BL495c G6
B. BL685c G6
C. BL860c
D. BL2x220c G5

Answer: B

Question No : 11 HOTSPOT - (Topic 1)

Click the part of the graphic that names the HP portfolio that helps customers gain control of their IT environment by managing their applications.
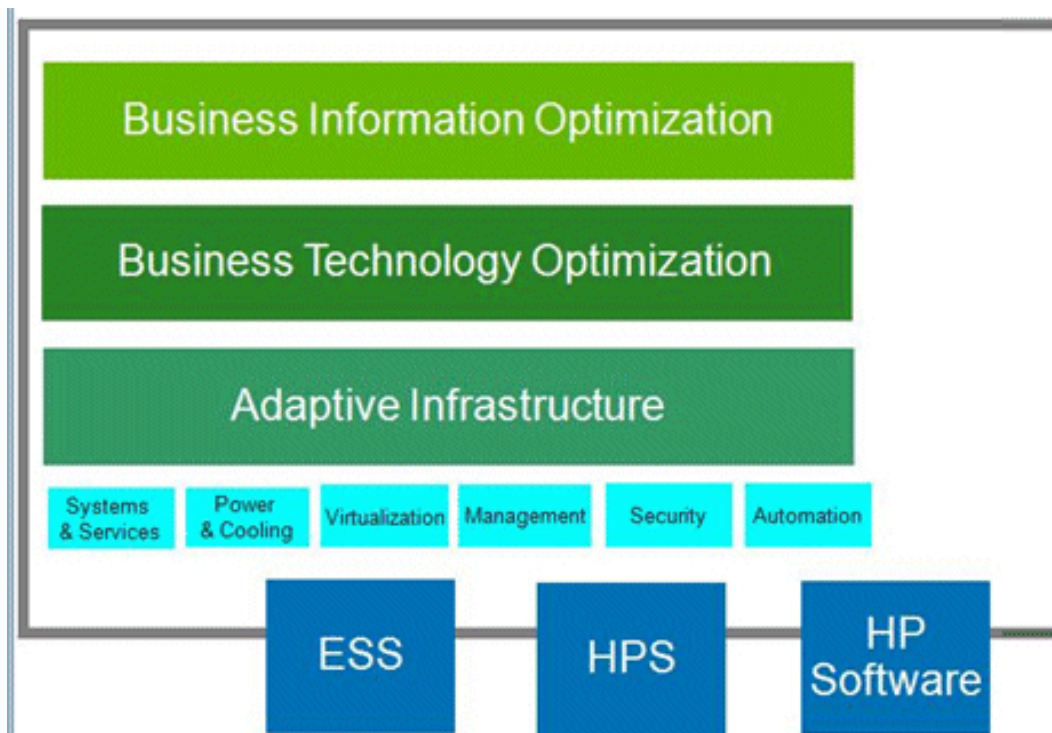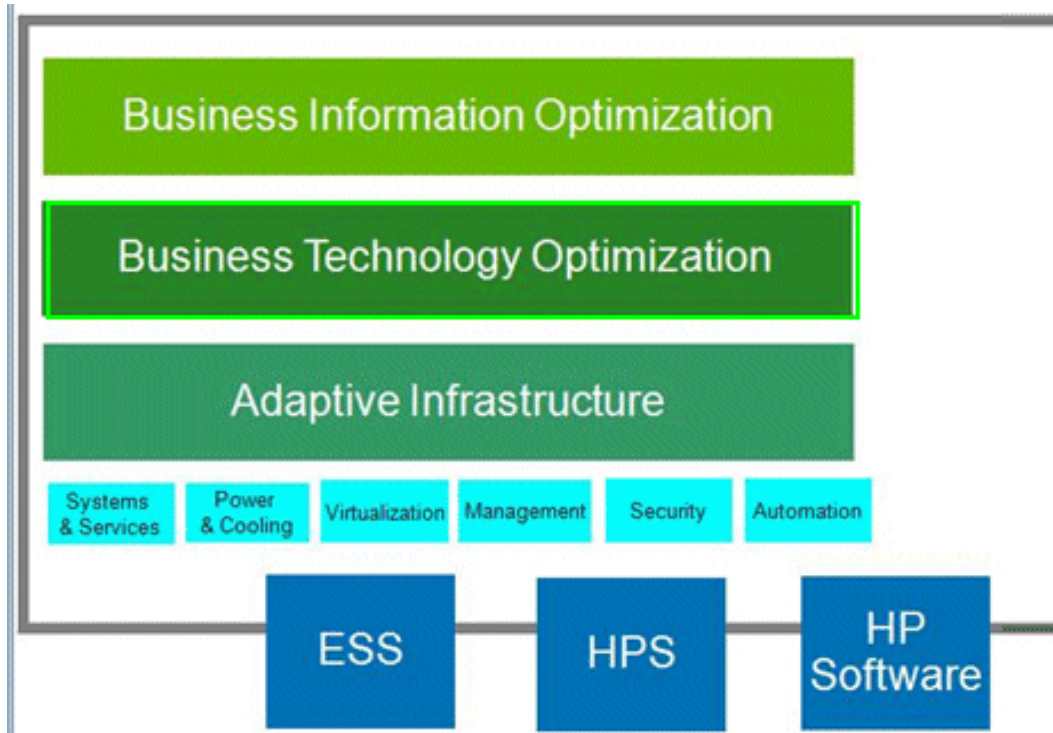
Answer:

Question No : 12 HOTSPOT - (Topic 1)

Click the part of the graphic that names the HP portfolio that helps customers centralize and target business intelligence for a competitive advantage.

Answer:

Question No : 13 DRAG DROP - (Topic 1)

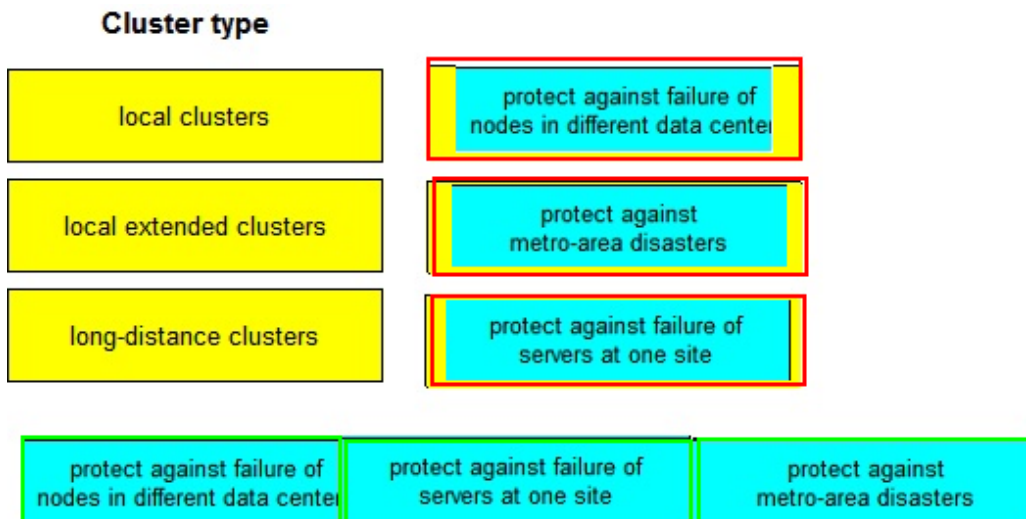Match the type of clustering solution with its description.

NOTICE

Scroll down to see all available items.

Answer:

Cluster type

local clusters		protect against failure of nodes in different data center
local extended clusters		protect against metro-area disasters
long-distance clusters		protect against failure of servers at one site

| protect against failure of nodes in different data center | protect against failure of servers at one site | protect against metro-area disasters |

Question No : 14 - (Topic 1)

Which component of HP Insight Dynamics automates the process of moving drivers, data, applications, and operating systems from a physical machine to a virtual machine?

A. Virtual Machine Management Pack
B. Insight Server Migration
C. Virtual Connect Enterprise Manager
D. Insight Orchestration

Answer: B

Question No : 15 - (Topic 1)

Which component of ProLiant ML150 Series G6 servers has self-executing software consisting of drivers that help with server deployment?

A. Insight Foundation Suite for ProLiant
B. Insight Management WBEM Providers
C. Software Smart Components
D. SmartStart

Answer: C

Question No : 16 - (Topic 1)

What are the primary business challenges facing companies in today's economy? (Select two.)

A. cloud computing solution development
B. increased data generation
C. service level agreement management
D. high energy costs
E. customer-centric revenue growth

Answer: B,D

Question No : 17 - (Topic 1)

Which business trend puts increasing pressure on the CIO to be measured in terms of overall business outcomes?

A. the paradigm shift to an emphasis on the quantity of the content
B. an understanding of how the world economic climate affects the CIO's role
C. the view that IT powers the business
D. a focus on measurable business results

Answer: C

Question No : 18 HOTSPOT - (Topic 1)

You are proposing a solution for a customer who wants to maximize the amount of features that they can pack into the limited space in their data center. They intend to run Microsoft clusters with a SAN environment, but have only three-phase power to the facility. Which ProLiant solution should you propose for this customer?