

HP

Exam HP2-T20

Selling HP ProLiant Servers

Version: 6.4

[Total Questions: 40]

Question No : 1

How many general server workload virtual machines can the top-end HP VirtualSystem VS3 support?

- A. 3,000
- B. 4,000
- C. 5,000
- D. 6,000

Answer: A

Reference:

http://www.theregister.co.uk/2011/10/18/hp_virtualsystem_cloudsystem_enhancements/
(5th paragraph)

Question No : 2

How many clients can the top-end HP VirtualSystem VS3 support?

- A. 2,000
- B. 3,000
- C. 4,000
- D. 5,000

Answer: D

Question No : 3

What is the typical estimated IT budget for major organizations, as a percentage of annual revenues?

- A. 1%
- B. 3%
- C. 5%
- D. 10%

Answer: B

Question No : 4

Based on IDC research, which statement about the server market is correct regarding the third quarter of 2010?

- A. The server market experienced its strongest decline in 5 years.
- B. The server market experienced its strongest decline in 10 years.
- C. The server market experienced its strongest growth in 5 years.
- D. The server market experienced its strongest growth in 10 years.

Answer: D

Reference: <http://redmondmag.com/articles/2010/12/02/server-revenue-up-13-percent-in-third-quarter.aspx>

Question No : 5

When you sell an HP VirtualSystem to a customer, what does HP recommend as the next logical purchase for your customer?"

- A. HP CloudSystem
- B. HP Superdome
- C. HP BladeSystem
- D. HP AppSystem

Answer: A

Reference: <http://h17007.www1.hp.com/us/en/whatsnew/june/060611-6.aspx#/2>

Question No : 6

Which industry analyst stated that within the x86 server market, customer demands have increased for x86 servers with advanced performance capabilities?

- A. ESG