



Selling HP Enterprise Server Solutions and Services

Version: 8.0

[Total Questions: 68]



Question No: 1

What is developed in a UNIX Migration Assessment?

- A. Platform Build
- **B.** Migration Blueprint
- C. Tools Automation
- D. Migration Compatibility Test

Answer: B

Explanation: Explanation/Reference:

Reference:http://h20195.www2.hp.com/v2/GetPDF.aspx%2F4AA4-4653ENW.pdf(page 2,

table 1, 11throw)

Question No: 2

Which resource is available to streamline Moonshot deployments?

- A. Solution Builder Program
- **B.** Discovery Lab
- C. Pathfinder Program
- D. Concierge Support

Answer: A

Question No: 3

A customer is planning to adopt virtualization in their data center. They want to create an implementation plan using their existing infrastructure.

How can HP Technology Services assist this customer?

- **A.** by designing an end-to-end strategy that includes implementing and maintaining the infrastructure
- B. by delivering product support through specialists in networking, servers, and storage
- C. by migrating and repurposing their servers to quickly address changing workload



requirements

D. by scheduling automatic updates to ensure optimal performance through the technology lifecycle

Answer: A

Question No: 4

What is a key characteristic of the HP ProLiant e-Series server?

- A. Flexible networking options
- B. Low-power CPU
- C. Intelligent power discovery
- D. Right-sized I/O bandwidth

Answer: D

Explanation: Explanation/Reference:

Reference:http://h17007.www1.hp.com/docs/justrightit/ProLiant%20Gen8%20Servers%20

Position ing%20Guide%204AA4-0118ENW.pdf(page 8, see figure 1)

Question No: 5 HOTSPOT

Match each HP service offering to the appropriate description.

| Datacenter Care | ▼ |
|------------------|----------|
| Foundation Care | ▼ |
| Proactive Care | - |
| Proactive Select | _ |



Datacenter Care

provides tailored support with an account support manager provides customized support by an assigned account team provides enhanced support and remote monitoring provides reactive hardware and software support

Foundation Care

provides tailored support with an account support manager provides customized support by an assigned account team provides enhanced support and remote monitoring provides reactive hardware and software support

Proactive Care

provides tailored support with an account support manager provides customized support by an assigned account team provides enhanced support and remote monitoring provides reactive hardware and software support

Proactive Select

provides tailored support with an account support manager provides customized support by an assigned account team provides enhanced support and remote monitoring provides reactive hardware and software support

Answer:



Datacenter Care

provides tailored support with an account support manager
provides customized support by an assigned account team
provides enhanced support and remote monitoring
provides reactive hardware and software support

Foundation Care

provides tailored support with an account support manager provides customized support by an assigned account team provides enhanced support and remote monitoring provides reactive hardware and software support

Proactive Care

provides tailored support with an account support manager provides customized support by an assigned account team provides enhanced support and remote monitoring provides reactive hardware and software support

Proactive Select

provides tailored support with an account support manager provides customized support by an assigned account team provides enhanced support and remote monitoring provides reactive hardware and software support

Question No: 6

What does HP OneView use to automate the configuration of network resources?

- A. RESTful API
- B. PuTTY
- C. Network GUI
- **D.** Templates

Answer: D

Explanation: Explanation/Reference:

Reference:http://h20195.www2.hp.com/v2/GetPDF.aspx%2F4AA4-8543ENW.pdf



Question No:7

Your customer wants to prevent problems in their ProLiant server environment.

Which support service should you recommend?

- A. Insight Online Portal
- B. Proactive Care
- C. Insight Remote Support
- D. ServiceOne

Answer: B

Explanation: Explanation/Reference:

Reference:http://h20195.www2.hp.com/v2/GetPDF.aspx%2F4AA3-8921ENW.pdf(page 2)

Question No:8

What are two components of a Flat SAN? (Select two.)

- A. HP StoreFabric Fibre Channel switch
- **B.** HP 3PAR F400
- C. VCFlex-10 module
- D. VC FlexFabric module
- E. VC Fibre Channel module

Answer: B,D

Explanation: Explanation/Reference:

Reference: http://blogs.qlogic.com/Pages/blogView.aspx?blogID=23

Question No: 9 HOTSPOT

Match each HP Proactive Insight feature with the technology that enables it.



Automated Energy Optimization Dynamic Workload Acceleration Integrated Lifecycle Automation Automated Energy Optimization Individual cooling Distributed chipsets 3D Sea of Sensors Smart Update Smart Array and algorithms Dynamic Workload Acceleration Individual cooling Distributed chipsets 3D Sea of Sensors Smart Update Smart Array and algorithms Integrated Lifecycle Automation Individual cooling Distributed chipsets 3D Sea of Sensors Smart Update Smart Array and algorithms

Answer: