



Selling HP TippingPoint Security Solutions

Version: 6.0

[Total Questions: 40]

http://www.maitiku.com QQ:860424807



Question No:1

Which HP ESP solution improves developer productivity as it reduces the vulnerability profile of enterprise applications and systems?

A. HP FortifyB. HP TippingPointC. HP AtallaD. HP ArcSight

Answer: A

Question No:2

Which cyber adversaries are the most efficient and effective in exploiting company assets?

- A. Security administrators
- B. Business partners
- **C.** Disgruntled customers
- D. Nation states, hacktivists, and cyber criminals

Answer: D

Question No:3

Which high availability features does HP TippingPoint provide? (Select two.)

- A. Technical assistance center
- B. Digital Vaccine
- C. Layer-2-fallback
- D. Digital Vaccine updates
- **E.** Physical bypass with the optional zero-power-HA

Answer: C,E

Reference:http://h20628.www2.hp.com/km-ext/kmcsdirect/emr_na-c02586208-1.pdf(page 39)



Question No:4

What does reducing risk with proactive risk reduction mean?

A. Deploying "best of breed" security technologies within corporate networks

B. Having internal users' laptops running with anti-virus software and personal firewalls

C. Developing security awareness programs and keeping up to date with security technologies

D. Analyzing everything in Information Security and IT Operations, providing context, and acting appropriately

Answer: A

Question No:5

What is HP TippingPoint's Web Application Digital Vaccine (WebApp-DV)?

A. HP TippingPoint Web applications delivered through the Threat Management Center

B. HP TippingPoint Web applications delivered through ThreatLinQ

C. An advanced mobile application that scans to uncover source code vulnerabilities

D. A program that scans individual Web applications to see where they need protection, and then builds targeted IPS filters to provide it

Answer: D

Reference:http://securenation.net/partners/hp/tippingpoint-security-intelligence(customized protection for your web applications)

Question No : 6

What is an HP TippingPoint unique selling point?

- A. Very high Return on Investment (ROI)
- **B.** Very high Proof of Concept (PoC)
- **C.** Low Mean-time to Failure (MTTF)
- D. Low Total Cost of Ownership (TCO)

Answer: A