

HP

Exam HP2-Z13

Selling HP IP Telephony Solutions

Version: 6.1

[Total Questions: 33]

Question No : 1

What are benefits of contact centers? (Select two.)

- A. allow remote employees to use an IP phone over the Internet
- B. provide for centralized management for multi-site VCX implementations
- C. integrate with other applications to provide screen pops
- D. support both inbound and outbound calling

Answer: D

Question No : 2

Which opportunities are currently targeted by the VCX? (Select two.)

- A. customers who want to purchase IP phones only
- B. customers with collaboration needs
- C. PBX replacement
- D. multi-tenant/shared office spaces

Answer: B,C

Question No : 3

A customer wants to ensure their network is prepared to handle voice traffic. Which service should you offer them?

- A. Intel traffic Analysis
- B. Telephony Administration Training
- C. Quality of Service Diagnostics
- D. Voice Readiness Assessment

Answer: D

Question No : 4

Which statements are true about the VCX Connect MIM? (Select two.)