

# HP

## Exam HP2-Z15

### Selling HP E-Series Networking Products

Version: 6.2

[ Total Questions: 71 ]

**Question No : 1**

What is the fastest Gigabit Ethernet available?

- A. 1 Gb
- B. B. 5 Gb
- C. C. 10 Gb
- D. D. 20 Gb

**Answer: C**

**Question No : 2**

Which OSI layer functionality enables a switch to route traffic?

- A. Network Layer (Layer 3)
- B. B. Physical Layer (Layer 1)
- C. C. Data Link Layer (Layer 2)
- D. D. Transport Layer (Layer 4)

**Answer: A**

**Question No : 3**

A customer is trying to decide which kind of switch they need. The customer needs advanced traffic filtering and network redundancy with Spanning Tree Protocol. Which switch type should you suggest?

- A. unmanaged switches
- B. B. smart-managed switches
- C. C. managed switches
- D. D. self-managed Switches

**Answer: C**

**Question No : 4**

Which network device is used to establish a connection between two private networks over the long-distance media provided by an Independent Service Provider (ISP)?

- A. Layer 3 switch
- B. B. wireless access point
- C. C. router
- D. D. Layer 2 switch

**Answer: C**

**Question No : 5**

A company's private network is divided into several subnets. Which devices can allow traffic to flow between the subnets? (Select two.)

- A. router
- B. B. hub
- C. C. standalone access point
- D. D. Layer 2 switch
- E. E. Layer 3 switch

Answer: A,E

**Question No : 6**

What are the three roles of the network in the Converged Infrastructure? (Select three.)

- A. simplify complex server configurations within the datacenter
- B. B. accelerate time to service
- C. C. provide secure and flexible access to applications from anywhere
- D. D. leverage cloud for virtual storage resources
- E. E. provide highly efficient services fabric across extended enterprise
- F. F. provide software development environments suitable for rapid deployment

Answer: A,B,E

**Question No : 7**

Which two elements of the HP Networking strategy help to lower customer TCO? (Select two.)

- A. converged functionality
- B. B. robust security solutions
- C. C. advanced technology development
- D. D. unified wired/wireless access
- E. E. layer 3 switching support

Answer: A,D

**Question No : 8**

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## HP HP2-Z15 : Practice Test

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You must approach an enterprise customer with a history of deploying single-vendor solutions and a preference for a unified approach with a single operating system. Which product line should you use as your lead?

- A. V series
- B. B. S series
- C. C. E series
- D. D. A series

**Answer: D**

**Question No : 9**

Which product line should you use for your lead when engaging a customer who likes the appeal of a lifetime warranty?

- A. S series
- B. B. V series
- C. C. A series
- D. D. E series

**Answer: D**

**Question No : 10**

Which transceiver form-factor supports 10 Gigabit Ethernet technologies?

- A. Small Form-factor Pluggable (SFP)
- B. B. Gigabit Interface Converter (GBIC)
- C. C. Mini-GBIC
- D. D. SFP+

**Answer: D**

**Question No : 11**

Because network downtime translates to services that are not delivered, work that is not completed, and customers who are not satisfied, minimizing downtime minimizes lost revenue and lost resources. Which device minimizes downtime and lost revenue?

- A. redundant power supply
- B. B. network switch
- C. C. management server
- D. D. network cable

**Answer: A**

**Question No : 12**

Which HP Switch Series offers full Layer 3 capabilities?

- A. E2610
- B. B. E4200 vl
- C. C. E3500
- D. D. E2810

**Answer: C**