



Selling HP Enterprise Networking Solutions and Services

Version: 8.0

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Question No: 1

Which router would you recommend for a large campus that requires the highest performance?

- A. HP MSR930 Series
- B. HP MSR2000 Series
- C. HP HSR6600 Router Series
- D. HP HSR6800 Router Series

Answer: D

Reference:http://h17007.www1.hp.com/us/en/networking/products/routers/HP_HSR6800_ Router_Series/index.aspx

Question No: 2

A company needs a data center network solution that isolates different departments' traffic completely to maintain regulatory compliance. It also needs to save space and purchase as few physical switches as possible. Which HP FlexFabric switch technology meets these needs?

- A. HP Multitenant Device Context (MDC)
- B. HP Virtual Cloud Network (VCN)
- C. HP Virtual Connect FlexFabric
- D. HP Intelligent Resilient Framework (IRF)

Answer: A

Reference:http://h20195.www2.hp.com/v2/GetPDF.aspx%2Fc03597043.pdf(page 73)

Question No: 3

HP Intelligent Management Centers (IMC's) Intelligent Configuration Center and Access Control List (ACL) Manager align with which FCAPS category?

A. Performance



- B. Fault
- C. Accounting
- **D.** Configuration

Answer: D

Reference:http://h17007.www1.hp.com/docs/mark/4AA3-4496ENW.pdf(page 4)

Question No: 4

A customer wants to implement a network access control solution to ensure that only devices which meet company policies are allowed to access the network.

Which HP Intelligent Management Center (IMC) modules should you recommend?

- A. Branch Intelligent Management System (BIMS) and Service Health Manager
- B. User Access Management (UAM) and Endpoint Admission Defense (EAD)
- C. User Behavior Analyzer (UBA) and Endpoint Admission Defense (EAD)
- D. User Behavior Analyzer (UBA) and Intelligent Analysis Reporter

Answer: B

Question No: 5

Which switch series supports meshed stacking, a feature that is similar to Intelligent Resilient Framework (IRF)?

- A. HP 3500 Switch Series
- B. HP 3800 Switch Series
- C. HP 5400 21 Switch Series
- D. HP 5500 HI Switch Series

Answer: B

Reference:http://h30507.www3.hp.com/t5/HP-Networking/5-network-stacking-technology-benefits-Intelligent-Resilient/ba-p/122081#.UweFeUKSxHg



Question No: 6

A CTO tells you about a recent problem his company experienced because a network administrator entered a CLI command incorrectly. Which HP innovations would interest this customer? (Select two.)

- A. HP Intelligent Resilient Framework (IRF)
- **B.** HP Intelligent Management Center (IMC)
- C. HP Virtual Applications Network
- D. HP Unified Communications
- E. HP open standards initiatives

Answer: B,C

Question No:7

Which feature has helped HP become a top visionary in the Gartner Magic Quadrant for data center networking'?

- A. OpenFlow ready switches and Software-Defined Networking (SDN) solutions
- **B.** Innovative Layer 3 routing technologies integrated across the data center portfolio
- **C.** Dynamic Virtual Private Networks (DVPNs) that embed security in every server communication
- **D.** Seamless and secure solutions for bring your own device (BYOD)

Answer: A

Reference:http://h30507.www3.hp.com/t5/HP-Networking/Right-track-Wrong-track-for-Data-Center-Network-Infrastructure/ba-p/132531#.UweInUKSxHg

Question No:8

A company needs a high-density switch for a branch office. Which switch solution would you recommend?

- A. HP 2530 switch
- B. Five HP 2620 switches configured in a meshed stack
- C. HP 5400 ZL switch



D. HP 11900 switch

Answer: C

Reference:http://h17007.www1.hp.com/us/en/networking/products/switches/index.aspx#branchLan

Question No: 9 HOTSPOT

Match each description to the appropriate FlexBranch MSR router series.

Designed for very large branch offices, headquarters, or campus LANs, this modular router separates the data and control planes.	_
Suitable for medium to large branch offices or enterprises, this router supports hot swappable modules and power supplies.	
This fixed-port router is designed for small companies and branch offices that need WAN connectivity and wireless access.	
Designed for small companies and branch offices, this router has two fixed Gigabit Ethernet ports and three smart interface card (SIC) slots.	•
Designed for very large branch offices, headquarters, or campus LANs, this modular router separates the data and control planes.	MSR93x Router Series MSR2000
Suitable for medium to large branch offices or enterprises, this router supports hot swappable	MSR4000 MSR3000
modules and power supplies.	MSR93x Router Series MSR2000 MSR4000 MSR3000
This fixed-port router is designed for small companies and branch offices that need WAN	
connectivity and wireless access.	MSR93x Router Series MSR2000 MSR4000 MSR3000
Designed for small companies and branch offices, this router has two fixed Gigabit Ethernet ports and three smart interface card (SIC) slots.	MSR93x Router Series MSR2000 MSR4000 MSR3000

Answer:





Designed for very large branch offices, headquarters, or campus LANs, this modular router separates the data and control planes. MSR93x Router Series MSR2000 MSR4000 MSR3000 Suitable for medium to large branch offices or enterprises, this router supports hot swappable modules and power supplies. MSR93x Router Series MSR2000 MSR4000 This fixed-port router is designed for small companies and branch offices that need WAN connectivity and wireless access. MSR93x Router Serie MSR2000 MSR3000 Designed for small companies and branch offices, this router has two fixed Gigabit Ethernet ports and three smart interface card (SIC) slots. MSR93x Router Series MSR2000 MSR4000 MSR3000

Question No: 10

What is a benefit of Software-Defined Networking (SDN) and the decoupling of the control and forwarding planes?

- **A.** An SDN Controller can automatically install software updates on network devices without administrator interaction.
- **B.** The network infrastructure is isolated from the applications running on it, which prevents compatibility issues.
- **C.** Customers no longer need to obtain high quality hardware for network infrastructure devices.
- **D.** Network status and capabilities are exposed to applications, which can request services from the network.

Answer: D

Reference: http://h20195.www2.hp.com/V2/getpdf.aspx/4AA5-1162ENW.pdf(page 9)

Question No: 11

What is HP developing to enhance Microsoft Lync Unified Communications and Collaboration (UC&C) solutions?

- **A.** HP is providing Lync-optimized IP phones, as well as Lync-optimized virtual switches and Lync-optimized physical switches for an end-to-end solution.
- B. HP is creating an HP Software-Defined Networking (SDN) application that will be able to