HP

Exam HP2-Z35

Selling HP Networking Solutions and Services

Version: 6.0

[Total Questions: 50]

Question No : 1

For its branch offices, a customer is choosing between HP 5400R zl Switch Series switches and Cisco Catalyst 4507R+E switches. The customer is interested in implementing software-defined networking (SDN) in the future.

What advantage does the HP switch provide for this business need?

A. The HP switch supports Open Flow, while the Cisco switch does not.
B. The HP switch supports OSPF routing without special licensing, unlike the Cisco switch.
C. The HP switch provides low cost Open Flow software updates, while the Cisco switch requires special licensing.
D. The HP switch supports dense 10G connectivity, while the Cisco switch does not.

Answer: C

Question No : 2

You are selling an HP customer a new solution and want to recommend HP Proactive Care. The customer has purchased HP Foundation Care in the past for other HP solutions. Which benefit does Proactive Care offer this customer that Foundation Care does not?

A. firmware updates
B. health scan
C. hardware support
D. 24x7 coverage window

Answer: D

Question No : 3

What is one benefit of HP intelligent Resilient Framework (IRF)?

A. IRF can enhance a three-tier network by replacing the traditional aggregation layer with a more efficient Blade System-based aggregation layer.
B. IRF helps to create a simplified two-tier topology with highly available link aggregations between each tier, eliminating unnecessary network hops.
C. IRF increases the number of nodes involved in the spanning tree protocol, allowing faster failover and more bandwidth, although some links are still blocked.
D. IRF extends HP networking functions inside of virtual hosts to enhance visibility and

control in the virtualized data center.

Answer: B
Reference:

http://www.hp.com/hpinfo/newsroom/press_kits/2012/convergedcloud2012/HPN_FlexFabric_Whitepaper.pdf

Question No : 4

Why are industry analysts recognizing the HP SDN App Store?

A. it allows HP to offer SDN applications that run on HP mobile devices.
B. It helps drive innovation and create a marketplace for SDN applications.
C. it simplifies downloading new software for HP networking products.
D. it allows HP to showcase its SDN VAN Controller.

Answer: B

Question No : 5

What qualifies a customer for HP Proactive Care or HP Proactive Care Advanced?

A. The customer has a lot of HP products in the data center and wants a service that encompasses all of these products.
B. The customer wants to be able to upgrade software for some HP products.
C. The customer's solution is so critical that even a short outage would be costly.
D. The customer needs help designing a solution that scales to meet increased demands.

Answer: B

Question No : 6

Which statement is true about the traditional data center?

A. Traditional data centers make it easier for IT to manage the network due to network services being divided into three organized tiers.
B. Traditional data centers cause difficulties for management and configuration teams due to compute and storage resources being pooled together.
C. Traditional data centers are unable to meet growing business demands due to being overly complicated, inflexible, and fragile.
D. Traditional data centers are well-designed to handle traffic flow for modern applications, which typically follow a north-to-south (client-to-server) direction.

Answer: B

Question No : 7

How can HP intelligent Resilient Framework (IRF) optimize a customer's three-tier network?

A. Aggregation layer devices use IRF to deny access to applications that are too bandwidth-intensive, preventing performance problems at the core.
B. IRF provides better support for north-south traffic by introducing the benefits of HP Virtual Connect modules in all three tiers of the network.
C. Devices use IRF in the core and access layer to dynamically determine traffic flows, bypassing the aggregation layer whenever possible.
D. IRF combines multiple switches into a single virtual device, which provides high performance, rapid failover. and support for east-west traffic flow.

Answer: D
Reference:

http://h17007.www1.hp.com/docs/mark/4AA3-3346ENW.pdf

Question No : 8

Which IT challenge does the Bring Your Own Device (BYOD) trend present?

A. IT needs to allow network access for personal devices without authentication.
B. IT needs separate management tools to manage corporate and non-corporate devices.
C. IT must find a balance between protecting company data and allowing users to remain productive on any device.