

# IBM

## Exam M2010-649

### M649 IBM Rational Systems & Software Engineering Sales Mastery Test v2

Version: 6.1

[ Total Questions: 36 ]

**Question No : 1**

Why is systems design not as effective when using document or text-based approaches?

- A. Model-based approaches manage complexity via abstraction; document-based approaches do not.
- B. Unlike document-based approaches, model-based approaches are linear and transparent.
- C. Model-based approaches can ensure that all regulatory demands are met.
- D. Document-based approaches tend to be more expensive than model-based approaches.

**Answer: A**

Reference: <http://www.slideshare.net/IBMDK/systems-accelerator>

**Question No : 2**

What is a primary collaboration benefit of Rational Team Concert?

- A. It can shorten development lifecycle by automatically doing unit test of code.
- B. It provides an email platform for AIX users.
- C. Team members divided by geography, skills or platforms can now work together efficiently.
- D. It creates a multiple tool user environment based on a UNIX platform.

**Answer: C**

**Question No : 3**

Which of the following statements best describes one of Focal Point's main benefits to organizations needing to stay closely aligned to their target markets?

- A. Web-based application providing out of the box configurations for pre-defined usage models.
- B. Embeds the voice of the customer (VOC) as a key input at every step of the portfolio management decision process.
- C. Provides state of the art project planning and tracking capabilities.

D. Supports detailed resource allocations and utilization processes and methodologies

**Answer: B**

Reference: <http://www.ibm.com/developerworks/offers/lp/demos/summary/r-focalpointpm.html>

**Question No : 4**

How does Rhapsody help reduce development time?

- A. It automatically makes adjustments for changes in concept.
- B. It manages the workload for the entire project.
- C. It generates applications and documentation from the design model.
- D. It imports design data from existing reports and documentation.

**Answer: C**

**Question No : 5**

A customer tells you: "Many of my colleagues are working on their own specifications, so I am never sure where the latest requirements are or what the status is."

How can Rational DOORS help them solve their problem?

- A. With DOORS' change management capabilities, you can record a change request to communicate the status of the requirement.
- B. The DOORS merge feature will allow the specifications to be combined at a later time.
- C. The best practice is to have everyone work separately to ensure there aren't any requirements ownership issues.
- D. DOORS stores all information in a central repository so that you know you are looking at the latest approved requirements.

**Answer: A**

**Question No : 6**