# IBM

## Exam M2020-620

## IBM Risk Analytics Sales Mastery Test v1

**Version: 6.0**

**[ Total Questions:   24 ]**

## Question No : 1

IBM Risk Analytics is focused on delivering client impact with solutions that address key industry imperatives.

Which industry imperative is addressed in all the financial market segments?

**A.** Claims Optimization
**B.** Financial & Operational Risk Analytics
**C.** Settlement risk
**D.** Algorithmic trading

**Answer: B**

## Question No : 2

Clients using Smarter Analytics are able to transition data into better business decisions to drive better outcomes.

How does IBM Business Analytics summarize the process to drive better outcomes from data?

**A.** Align - Anticipate - Act
**B.** Aim - Allow - Authorize
**C.** Automate - Animate - Actuate
**D.** Anticipate - Automate - Authorize

**Answer: A**

Reference:https://www-304.ibm.com/connections/blogs/bcde08b8-816c-42a8-aa37-5f1ce02470a9/entry/march_22_2012_11_16_am34?lang=en_us

## Question No : 3

What are two of the key weighted assessment criteria used to assess the industry solution in the Chartis 2011 RiskTech100\ study of the top technology companies active in the risk management market?