IBM

Exam M2035-723

IBM Kenexa Talent Optimization Sales Mastery Test v1

Version: 6.0

[Total Questions: 32]

Question No : 1

Choose the answer that best describes the key benefit of an LCMS.

A. Enables the development of content for access in a social learning solution
B. Provides easy access to an organization's content for a classroom environment
C. Helps connect multiple learning content repositories together
D. Enables the development, management, maintenance, & delivery of modular & personalized training for all types of content to multiple Learning Management System front ends.

Answer: D

Question No : 2

What are organizations typically lacking in their Performance Management system?

A. A comprehensive compensation management module
B. An appraisal process
C. A goal setting process
D. Succession planning process

Answer: B

Question No : 3

What percent of employees think their pay is tied to performance?

A. 10%
B. 25%
C. 50%
D. 80%

Answer: D
Reference: http://www.kenexa.com/Portals/0/Downloads/KHPI%20Papers/Perception-Is-Reality_WorkTrendsReport.pdf