

IBM

Exam M6040-419

IBM SurePOS 500 Series models 5x6 Sales Mastery

Version: 6.0

[Total Questions: 32]

Question No : 1

What are two key advantages that the Model 566 has over competing POS systems?

- A. number of ports
- B. maximum screen size
- C. infrared touch screen
- D. tool-less serviceability

Answer: C,D

Explanation: New SurePOS 500 4852-5x6 models now include the following:

*15" Display Tablet with Improved Infrared (IR) touch

*The rear cover, HDD (if present), power supply, system memory, system tailgate, processor fan (premium model), display tablet, MSR, speaker assembly, integrated 2x20 display, biometric fingerprint reader and main system board can be removed without tools. The front bezel can also be easily separated from the LCD assembly, without the use of tools.Etc.

Question No : 2

What is the design lifecycle of Toshiba POS systems?

- A. 3 years
- B. 5 years
- C. 7 years
- D. 9 years

Answer: C

Explanation: Service Availability:Up to seven years following withdrawal from market

Question No : 3

A retail prospect's main requirement for their new POS is that it should bring their energy costs down. Which two features of the SurePOS 500 best meet this requirement?

- A. retail hardening
- B. deep sleep automation
- C. light path management
- D. power efficient processors

Answer: B,D

Explanation: Energy-efficient processor and power supply designed for cost savings
Power-saving deep sleep automation system is set to a low-power mode and conserves almost as much energy as in the off state

Question No : 4

What is the machine type for the SurePOS 526 and 566 models?

- A. 4852
- B. 4961
- C. 4840
- D. 4846

Answer: A

Explanation: The newest models of the SurePOS 500 family, the 4852-526 and 4852-566, have recently been introduced.

Base Machine Type: 4852

Question No : 5

What are two eco-friendly selling points of the SurePOS 500?

- A. recycled plastic
- B. fanless operation
- C. more efficient power supply
- D. recycling trade-in discount after seven years